



# ***NSDA News***

**Stamps, Stamp Collecting, Covers and Postal History**

***The Quarterly Publication of the National Stamp Dealers Association***

***May 2019***

***Volume X, Number 2***



**Douglas and Miriam Weisz at APS ARIPEX Show**

# National Stamp Dealers Association

*"Dealers Helping Dealers"*



## NSDA News

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### News Highlights

Turn to page 11 for news about the new NSDA Executive Director, Dawn Goss.

### In This Issue

This quarter's article by Sid Morginstin talks about the pitfalls of stamp investment without first acquiring collector knowledge. The Dealer Spotlight, starting on page 6, features NSDA dealer and new club Treasurer, Richard Lehmann, who also addresses stamp investments.

The article by NSDA Director, Ed Dimmick, starting on page 8, includes some interesting extracts from New York City post office reports published by the Collectors Club of Chicago about the 19th century postal system .

### National Stamp Dealers Association

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Directors: Edward A. Dimmick; Andrew Farberov; Michael Mules; and Jay Smith.  
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**My Two Cents Worth**  
**Richard Pederson**

There have been a number of recent changes that will have a significant effect on NSDA’s operations in the immediate future. Our Executive Director, Amanda Morgenstern, has resigned, effective April 15th, in addition to our Treasurer, Michael Ball, and two Directors, John Dunn and Lynn Davidson-Stroh. Amanda will certainly be missed as she has been a pleasure to work with and was always timely in her submissions to the newsletter. I would also like to thank Michael Ball for his years of service as the NSDA Treasurer and for keeping our finances in order. We are fortunate that our President, Sheldon Ruckens, was able to quickly find qualified replacements. Our new Executive Director is Dawn Goss, who is a topical stamp collector with an office administration background, and our new Treasurer is Richard Lehmann, who is featured in this edition’s dealer spotlight. (see page 6) Richard is the founder of the StampFinder.com website, which bills itself as “the first multi-dealer philatelic site on the Internet.”

This edition of NSDA News marks the start of my tenth year as Editor of the newsletter. During that time, I have seen quite a few changes in the organization. We have had four different Presidents, three Executive Directors, and numerous other changes in Officers and Directors. Through it all, the organization has gotten stronger. Let’s hope the recent changes will continue that trend. New blood brings new ideas and that, in my opinion, is usually good. I’ve seen too many organizations stagnate because they were unwilling to change and wanted to

always do things the way they had in the past because “it worked before so why change.” Unfortunately, even in philately, much has changed. Sales no longer primarily occur in local stamp stores, via approval sales, or at shows/bourses. Even though all of those sales channels are still viable, on-line sales via the Internet are becoming the driving force in our hobby. Not only do most new collectors and many experienced collectors make the bulk of their philatelic purchases on the Internet, they also use the internet as a primary reference source when researching their collections.

Unfortunately, many new collectors miss out on a lot by not participating in the many philatelic organizations that are out there. Not only do they miss much of the social aspect of our hobby, they also don’t experience the many outstanding publications produced by both local and national clubs and societies.

I certainly understand the attraction of sitting in the comfort of your own home while browsing the Internet and making purchases. In recent years, I have also placed more emphasis on Internet sales and I frequently purchase items for resale on-line. Despite that, it is hard to beat the feeling of going to a show or a stamp store and actually seeing the stamps or covers you are interested in acquiring before making the purchase. Often, items purchased on-line are not quite what you thought they were once they arrived. That does not necessarily mean that they were misdescribed. Sometimes things just look better in pictures than they do in person.

The Internet is not going away and on-line sites will become an even more integral part of our hobby. Those not participating on-line will be at a distinct disadvantage when it comes to building their collections. Nevertheless, those of us who grew up immersed in the more traditional aspects of the hobby, including purchasing via approvals and mail sales, going to stamp stores, or attending shows and bourses, need to do more to introduce the newer generation of collectors to the many benefits of joining clubs/societies, reading philatelic publications, or attending shows. Since most newer collectors are Internet savvy, as dealers, we should make a concerted

effort to add philatelic resources to our websites, including links to philatelic publications, upcoming stamp shows, and websites for stamp clubs and societies. When we ship orders, we can include membership applications for relevant groups, such as the American Philatelic Society (APS). We can also include reprints of articles related to their collecting interests along with information on publications containing those articles. As dealers, it is in our own self interest to find creative ways of encouraging participation in all facets of our hobby.

In his President's column, Sheldon Ruckens introduces the our new Executive Director and Treasurer. He also discusses a new benefit that is derived from being an NSDA dealer. Now NSDA dealers have the ability to participate in Members-Only on-line forums where they can make buy and sell offers or engage in discussions not open to the general public. Efforts are also underway to identify NSDA dealers on eBay so that purchasers will know they are buying from a professional dealer bound by a code of ethics.

Sid Morginstin's quarterly column (see page 5) talks about philatelic investment. He suggests that wise investors need to be collectors first since it is necessary to understand the hobby and what drives purchases prior to investing.

This edition of *NSDA News* also includes an article by NSDA Director Ed Dimmick. Starting on page 8, Ed presents some interesting extracts taken from New York City post office reports of the nineteenth century.

Finally, in her last Executive Director's Report (see page 10) Amanda Morgenstern updates the membership numbers, lists the new NSDA members, and thanks members for their help and support during her tenure as Executive Director. In his final report as Treasurer (see page 11), Michael Ball updates the current NSDA bank balance prior to turning the funds over to the new Treasurer.

## Letters to the Editor

There were no letters received for inclusion in this quarter's publication.



**President's  
Corner  
Sheldon  
Ruckens**

I would like to announce that we have a new Executive Director and Treasurer. Our new Executive Director is Dawn Goss. Our new treasurer is Richard Lehmann.

We also currently have an open position for a board member. This position does not require any travel, just participation in on-line discussions and board meetings by phone. If you have an interest in being on the board, please contact me.

There are several new benefits of membership to announce. We now have a Members Only Forum on our website for general business discussions and specific dealer-to-dealer offers for buying and selling. Click on the Members Only Forum tab on the NSDA website and establish a password to log in. There is tremendous potential for communication between dealers. I hope that everyone will find this useful and participate in making this a success.

Another benefit we are working on is a badge system so that NSDA professional sellers are recognized on eBay. As we don't know who our active members on eBay are, we need to receive your eBay user ID.

There is a major benefit to be recognized as a professional dealer and eBay is willing to work with us to give you an advantage over others who are selling items that are not described correctly. Please E-mail your eBay User ID to Dawn at DawnNSDA@gmail.com so we can provide this information to eBay.

If you have any ideas or suggestions about what you would like to have as a membership benefit, please let me know.

I expect to announce more membership benefits in our next newsletter. The members only forum will be used to provide updates as well.

It seems that many dealers are missing out on opportunities to make money simply because they don't work with their customers to find out what they are looking to buy. As a member of NSDA and IFSDA,

you have access to over 1000 dealers around the world, many of whom would be happy to hear from you. Those dealers may also have customers who are looking for material that you have. I have gladly worked with other dealers for almost 40 years, but it still surprises me that many dealers don't communicate with other dealers to buy, sell or exchange inventory. Perhaps our new forum will encourage you to make new contacts.

I always enjoy reading the Dealer Spotlight in each newsletter. I find out something that I didn't know about each member that is featured. If you would like to be featured in a future issue, let me know.

Don't forget that the NSDA is sponsoring Milcopex in Milwaukee in September. Booth space is still available, so please see details on page 7.

A sincere huge thank you goes out to Roy Lingen for being our webmaster and Rich Pederson for being editor of our newsletter. They both do a great job. Feel free to contact me via E-mail at NHsets@aol.com to share your thoughts, ideas, or complaints.



***It's What I (Usually Alone)  
Think: Philatelic Investment—  
Be A Collector First  
Sid Morginstin***

*Editor's Note: Sid, an avid Star Trek fan, is at the top left in the picture above. ]*

AUTHOR'S NOTE: In 1979, I worked at the Philadelphia Federal Reserve Bank. I wrote the following for their monthly magazine. Recently, when re-organizing my library, I found this article. I think that it is still applicable.

*Stamp collecting (or "philately") is a delightful hobby for the experienced or inexperienced collector, but stamp investment is a matter for experts only. An inexperienced philatelist should not, under any circumstances, invest in stamps. He or she can get badly burned, and even with the aid of a so-called "philatelic investment counselor" can experience heavy losses. A few short examples can illustrate the potential pitfalls an inexperienced collector can encounter when attempting stamp investment.*

*Mr. Money has heard that stamp investment is profitable, but he knows nothing about philately. He has heard that some of the items in the 3-C Auction Company auction catalogue have potential as investments, so he takes a look. Morgy catalogue numbers seven through nine, offering three lots of estimated values \$5,000, \$4,000., and \$3,000. - look promising. Mr. Money bids on the third lot, thinking he is saving \$2,000. However, he has neglected to read (or is not knowledgeable enough to understand) the descriptions of each lot: "\$5,000.-superb in every way; \$4,000.-fine, slightly off center; \$3,000.-light hinge, fair centering." Mr. Money gets his stamps for \$3,000 and puts them away. Five years later he reads in the Sunday paper that Mr. Fed, a local stamp dealer, is advertising for Morgy numbers seven through nine in very fine condition, offering \$6,500. "I bought them for \$3,000." Mr. Money thinks: "A \$3,500 profit in five years - wow!" But when he gets to the dealer, Mr. Fed offers him only \$4,000. In a huff and after much heated arguing, Mr. Money takes the \$4,000.and calls Mr. Fed "a cheat and a rip-off artist," and then proceeds to give stamp collecting a bad name. He had looked only at dollar signs and ignored quality, an item of utmost importance in stamp investment.*

*In another instance, judgment acquired by careful collecting could have saved an investor from loss. Joe purchased some sheets of various 3 cent commemorative stamps when they were issued in the 1940's and 1950's, paying the Post Office over \$500 for them. Wanting to sell them recently, he sought out a local stamp dealer. The dealer would not even give Joe face value (the price printed on the stamps) for them, and Joe became another person turned against stamp collecting. He forgot, or did not realize, that popularity plays an important factor in determining stamp values. The 3 cent commemo-*

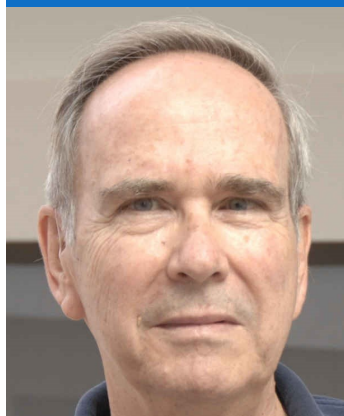
ratives were issued in vast quantities, and because so many collectors have them, a dealer has little or no use for them.

One approach to investment lies in investment counseling services. Here again, the investor needs information before he or she buys. Ask the counselor, "How can you be sure that the investment portfolio you propose to build for me will rise in value?" Beware of the answer, for no one has ever been able to forecast rising values for stamps. Another question should be "How can you guarantee that already valuable stamps will continue to rise in popularity and value?" Only the experienced collector will understand how stamp values can rise or fall. He or she must know past trends, recognize stamp conditions, and know how to store stamps and what to look for when buying them. The philatelic history of the stamps' issuing country figures into the collector's assessment. He or she must consider what that country's issuing policy involved, whether it issued stamps for postal purposes or just for collection, whether the stamps are actually collected and valued, whether they are rarities - either true ones or rarities "created" by market manipulation. This knowledge and so much more comes from careful collecting, and it provides no guarantee of profitable investment. Investing in stamps can be safe for the experienced collector, for usually there is a level below which most items usually will not fall in the true collector's market. But inexperienced investors can still "lose their shirts."

Some mail dealers, though not explicitly, promise the would-be investor financial gains. Read their ads carefully, and ask questions. They might push First Day Cover (FDC) collecting as an investment, calling the stamps "valuable and desired." For \$2.50 they will send you the FDC encased in simulated leather, along with a very nice description of the stamps. At a local dealer you would pay 50 cents for the FDC, minus packaging. With luck, a year later you might re-sell it for 60 cents.

Profit is always nice. As a long-time collector I have had many financial rewards, but the other rewards of philately are far more important to me-fellowship, enjoyment, and knowledge. Let these be yours; be a collector first. Over the long run, the financial rewards may still be there.

## Dealer Spotlight Richard Lehmann



As the new Treasurer of the NSDA, I would like to introduce myself and tell you how I feel I can be of help in making the NSDA the most important trade association for philately in the world. As many of you may be aware, I have been active in philately since 1994 when I

founded my company USID Inc. and its website, StampFinder.com.

My background as a financial advisor and a financial columnist with Forbes magazine led me to apply an investor's perspective to my lifelong hobby. While StampFinder was started in 1995 as the first multi-dealer stamp sales site on the Internet, my goal then as now was to become a stamp information source and make stamps recognized as an investment alternative much as coins and art have become. I saw how in the 1980s the Bloomberg Financial System revolutionized the financial industry by making financial information transparent to everyone. Prior to this, information on securities was kept confidential and used to the advantage of a few large clients and the brokerage houses themselves. Sound familiar? With Bloomberg making information transparent, stock trading volume exploded and security prices did the same. I believe philately has similar growth potential now that the Internet has solved its worst problem, the dislocation between supply and demand.

I see the NSDA as playing an important role in unifying the stamp dealership function worldwide. That unification will take place through the Internet and through the adaption of technology to stamp trading that will make it more efficient and much more profitable. I see coming changes that will do for philately what Bloomberg did for the securities industry. If you think the Internet has greatly changed philately, you haven't seen anything yet.

[Editor's Note: Contrast Richard Lehmann's take on investment with the opinions expressed by Sid Morginstin in his column. I believe both make some valid points.]



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**The U.S. Post Office In The 1800s**  
**Ed Dimmick**

[Editor’s Note: The following article from Ed Dimmick is primarily made up of extracts from nineteenth century New York City post office reports that were later re-published in 1975 by the Collectors Club of Chicago. The extracts are all in italics and Ed’s comments are in regular type face.]

A lady brought in a couple of books for me to purchase. They were reprints of monthly reports from the New York City post office, during the period of 1860 to 1872, in numbered editions produced by the Collectors Club of Chicago in 1975. The reports give much information about the goings on of mail being delivered and not delivered in various parts of the U.S., as well as foreign postal rates at the time, and more. They provide very enjoyable reading. The parts I have enjoyed reading the most were columns at the beginning of each four page monthly report. I’ll list a few from the October, 1863, edition, not that this was any better than the others. That month just happened to be the one I opened the book to when I decided to write this column.

*Letter Beginnings*

We recently gave our readers a chapter of “letter endings”, or specimens of various styles of closing letters, as taken promiscuously from worthless missives at the Dead Letter Office. The same attentive friend who furnished them now sends us a choice collection of “letter beginnings”. They are cut from the originals, and are most of them curiosities in chirography as well as in

phraseology. We give them verbatim:  
*Miss Creighton – please pardon my presumption, and if the step that I have taken may seem to you impertinent, let the fascinations with romance extenuate my fault.*

*Dear Father – I set my self down with pleasure to write you those few lines to let you know that wee have the small pox in the family.*

*My Dear Friend – I now seat myself to pen you a few lines to let you know that I am well with the exception of a bad cold, and I hope that when this unexpected epistle reach you it may find you the same.*

*Dear abused, neglected, and probably angry cousin.*

*Dear Brother – It seems rather funny to not have you here to bother me.*

*Mister Little – Sir owing to a treacherous cuss I am in custody here.*

There were 31 more similar to those shown above.

*“Has Peterson’s Come?”*

*All post offices are not in cities or large towns, and it by no means follows that nothing funny can happen in the country office at the cross roads, or the corner tavern where the landlord is only postmaster for convenience and farms it a little, and works for his neighbors a good deal, to support his family. In the south part of the town of S\_\_\_\_\_ is such a tavern post office, where one of the parties to this “postal memoir”, “holds his court”, with his boxes numbered angular and sideways, with poke berry juice, up to the numerals 23 in one end of the bar, while the other is left open for the ordinary business transactions incident to institutions whose special infusion it is to relieve the necessities of “man and beast”.*

*Late one cold night in November, our P.M. was awoke from his slumbers by a cry, as of some person in distress, some unfortunate traveler who had broken down or was obliged from the inclemency of the weather to seek shelter for the night. He listened again, and could only distinguish the name of Peterson, called by someone from the road. The cold rain beat against the window panes, but nothing daunted, our P.M. “accoutered*



as he was”, sprang from his warm couch, raised the window in the face of the blast, and called out – “What’s the matter?” A covered vehicle stood in the road and our P.M. could only distinguish the word Peterson among the incoherent utterances emanating from a half-choked voice in that direction. Peterson what!! Exclaimed our official. Has Peterson come! Again sounded above the road of the elements.

Peterson what!!! Again called our P.M. with all the chilled strength of lungs he could muster: “Peterson’s Maga ---- Magazine!!! Of course. “You needn’t make so strange of it if it is late. We know it’s there, for it always comes a month ahead, and my wife here wants to get the last fashions.

With an expletive not found in Webster’s Unabridged, or very complimentary to the proprietor of the Magazine, down came the sash, smashing the glass and opening the P.M.’s to a freer ventilation, while away went the carriage with its fashionable occupants pouring out wrath and threatening against postmasters generally, and our very unaccommodating friend in particular, who says he “generally intends to be obliging, but that time he couldn’t see it.”

The following “Letter Addresses” are my favorite section of the reports.

#### Letter Addresses

If you please, Uncle Sam, you may send this letter,  
Just as it is, and the quicker the better.

Mind you don’t open to see what it contains,  
‘Cause if that you should do, you will take too much pains.

Don’t you see it’s addressed to J. McNair’s care,  
Upon his broad shoulders, he “two bars” doth wear.  
For the old 33<sup>rd</sup> so noble and brave,  
For two years have fought the Union to save.  
In a very few days they will come to Nunda,  
Encamp at Elmira until they get pay.

Far over the valley, and over the hills  
Hasten away to Phillip’s Mills.  
On Sarah O’Johnson you there may await,  
Indiana County, Pennsylvania state.

In haste please have this letter go,  
Where mountain breezes briskly flow  
On Colorado’s Golden Vines,  
Mountain City, mid the Pines.  
To Agnes Reid please give in hand,  
In that far off and distant land;  
T’will be to her a sound of joy,  
T’is from an Illinois “bould soger boy”.

---

To Sallie Phillips of Morgantown,  
Western Virginia, county unknown.  
Let not this letter be delayed  
By “Gen’l Order” or blockade.  
With Uncle Samuel’s postage paid,  
Convey it to the aforesaid maid.

---

Good morning now, P.M. – please send me on my way,  
And I’ll vote for you again when Abram’s had his day.  
I’m packed to visit Hartford – the head of navigation,  
And at 97 Pearl St. I shall reach my destination.  
There to Captain L.B. Clark I shall be pleased to go,  
So don’t stamp me very hard, for I’m full of love you know.

---

Mr. Postmaster, t’is my most earnest desire  
That you forward this letter to Will Scruby, Esquire  
The place where he lives I now will reveal,  
T’is the town of Owatonna and Co. of Steele,  
Minnesota

When I think of the places to which I currently address my letters, I often think of whether I want to make up some kind of homespun poetry to use instead, but haven’t done so yet. I wonder whether any letter addressed like those above would get delivered by today’s postal workers.

[Editor’s Note: I think it highly unlikely most letters addressed such as those above would be delivered by today’s highly automated postal system. A single possibility might be a letter posted for local delivery at a small rural post office—which themselves are becoming increasingly scarce as the USPS closes many smaller offices.]

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**We Provide Coverage for Collectors, Too:** Generally, if you can collect it, we can insure it (the list of what we cover is a lot longer than what we don't).



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**Executive  
Director's  
Report  
Amanda  
Morgenstern**

As I say cheerio to the NSDA, I want to thank our members for always being gracious, helpful, and patient. The years have been lovely; I'm sure I'll see you on the circuit!

We ended 2018 with 173 members. We currently have 165 members, including those listed below. The February show was strong for us, gaining at least five members there. We appreciate your hard work on our behalf!

If you have any questions please feel free to contact the new Executive Director, Dawn Goss by email at [DawnNSDA@gmail.com](mailto:DawnNSDA@gmail.com).

Kindest regards and appreciation to you all, Amanda ([morgensternphilatelic@gmail.com](mailto:morgensternphilatelic@gmail.com)).

### New Members:

1. Phoebe A. MacGillivray, Victoria Stamp Co., PO Box 335, Sharon Springs, NY 13459; Website:

- www.victoriastampco.com; Phone: (201) 652-7283; Recruited By: Sheldon Ruckens .
2. Raymond R. Martin, Quality Philatelics, PO Box 2905, Newport Beach, CA 92659; Phones: (714) 967-3257, (714) 325-5433; Recruited By: Sheldon Ruckens.
  3. Ariel Hasid, WIP Intl. Inc., PO Box 547068, Surfside, FL 33154; Website: www.wipstamps.com; E-Mail: wipstamps@aol.com; Phone: (305) 962-9262; Recruited By: Sheldon Ruckens.
  4. Michael Shefler, France International, PO Box 580, Gibsonia, PA 15044; Website: www.stampsbythemes.com; E-Mail: stamps@salsgiver.com; Phones: (724) 443-8580, (724) 443-8599; Recruited By: Amanda L. Morgenstern.
  5. Randall D. Chet, Match & Medicine.com, 46 Deer Hollow Ln, Zirconia, NC 28790; Website: www.matchandmedicine.com; E-Mail: randallhchet@gmail.com, matchandmedicine@gmail.com; Phone: (828) 699-4331; Recruited By: Robert Sazama.
  6. Mark T. Baker, Mark Baker Enterprises, PO Box 1210, Pollock Pines, CA 95726; Website: goldrushpaper.com; E-Mail: mark@goldrushpaper.com; Phone: (530) 417-1117; Recruited By: John Robie.
  7. Barbara J. Johnson, BJ's Stamps & Coins, 6342 W Bell Rd, Glendale, AZ 85308; Website: bjstamp-sandcoins.com; E-Mail: bj@bjstamp-sandcoins.com; Phone: (623) 878-2080; Fax: (623) 412-3456; Recruited By: Sheldon Ruckens.
  8. Arthur H. Morowitz, Champion Stamp Co., Inc. , 432 West 54<sup>th</sup> St., NYC, NY 10019, Website: www.championstamp.com; E-Mail: championstamp@aol.com; Phone: (212) 489-8130; Fax: (212) 581-8130; Referred By: Sam Malamud.
  9. Liliana M. Feinberg, Champion Stamp Co., Inc. , 432 West 54<sup>th</sup> St., NYC, NY 10019, Website: www.championstamp.com; E-Mail: championstamp@aol.com; Phone: (212) 489-8130; Fax: (212) 581-8130; Referred By: Sam Malamud.



## Treasurer's Report Michael Ball

I have forwarded a check to Sheldon for the \$13,569 balance in our account, as all checks have cleared so that the new treasurer can set up an account at a bank near them. I also included the articles of incorporation needed to open the account and the IRS Tax-ID letter.

The NSDA 800 Number has been forwarded to Sheldon. I will E-mail him instructions on how to forward the 800 number to another number, which is an easy thing to do.

We do need to change the billing on the phone account as our bank account is now closed. Log-in information will be sent to Sheldon. Payment was due April 8<sup>th</sup>. It's usually less than \$9 a month. That is very inexpensive, which is why we have not changed the account from past President Dick Keiser's name since deals like that are not out there anymore and Dick is fine with us using the account.

We need to update filings with the Secretary of State in California listing our new officers. There is a \$12 charge for the update, so we'll need to establish a new checking account prior to the update.

There is always one annual filing for the State of California to update officers and one for the IRS for the 199N postcard. Both are easy since we are such a small organization.

## News & Announcements

**New Executive Director.** NSDA has a new Executive Director, Dawn Goss.. Dawn has nearly 20 years of real estate office administration experience, is a California Notary Public, and is a licensed realtor. She is also a topical stamp collector, Awards Chairperson for SESCAL, and is a writer and host of the podcast "Stamp Show Here Today."

Dawn may be reached via phone at (714) 421-3573 or E-mail at DawnNSDA@gmail.com.

**ARIPEX.** The NSDA was well represented at the annual ARIPEX show that was held on February 15th-17th at the Mesa Convention Center in Mesa, Arizona. ARIPEX is an APS World Series of Philately (WSP) that featured a large dealer bourse and numerous exhibits. The multi-frame grand award winning exhibit at ARIPEX, *Filling A Void- Private Mail Service in the Oregon Country* by Dale Forster, qualified to compete in the annual WSP Champion of Champions competition to be held at APS StampShow.

This year the United States Postal Service (USPS) hosted the first day of issue ceremony for the Cactus Flowers Forever stamps. The figure at the right pictures the ten different designs of the cactus flowers forever stamps.



Numerous NSDA dealers had booths at

ARIPEX and others attended the show as visitors. Below, on this page and on the following page, are NSDA dealers that were seen at the show. NSDA dealers Douglas and Miriam Weisz, who had a booth at the show, are pictured on the front cover.



Chris Harmer



Dale Smith



David Grossblatt



Ed Dimmick



Gary Greenberg



Gary Posner

### NSDA dealers spotted at ARIPEX



Guy Gasser



James Green



James Taaf



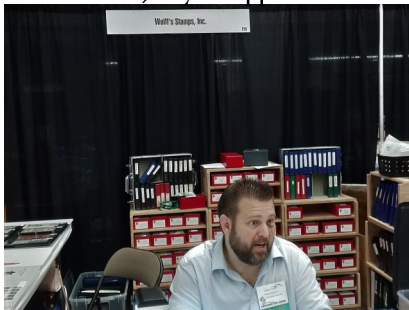
Jerry Koepf



Kurt Harding



Kurt Schau



Leland Wulff



Lynn Davidson-Stroh



Michael Ball



Pat McElroy



Richard Thomas



Stephen Inklebarger



Stephen Pattillo



Warren Manning



Webster Stickney

## Member Offers

(Submissions to Sheldon at [NHsets@aol.com](mailto:NHsets@aol.com) or 760-419-5450)

**JOHN DUNN:** Any NSDA member can have a FREE 3-month online subscription to U.S. Stamp News Online and/or Mekeel's & STAMPS Online.

We ask in return to be able to send occasional advertising...we would not pass along your information to anyone else.

All we need is name, zip code, and E-mail address.

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## CLASSIFIED WORD ADS

**Additional contact information is on NSDA website [www.NSDAinc.org](http://www.NSDAinc.org)**  
Each member is allowed (2) listings FREE up to 30 words each + E-mail address.

(Submissions to Sheldon at [NHsets@aol.com](mailto:NHsets@aol.com) or 760-419-5450)

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### **POSTAL HISTORY**

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### **SCANDINAVIA**

SCANDINAVIA specialist. Denmark, Faroe, Finland, Greenland, Iceland, Norway, Sweden. Buying & selling single items or collections. Want lists filled. Interested in working with dealers. I also buy & sell the world. Jay Smith, 336-376-9991, [js@JaySmith.com](mailto:js@JaySmith.com).

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SOUTHERN CALIFORNIA STAMP SHOWS. 3 different 1 day shows every month + ORCOEXPO 3 days in January. See our schedule at [www.StampShowSteve.com](http://www.StampShowSteve.com). Stephen Pattillo, 888-995-0548.

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NSDA Members

Place Your Free Ad Today!!

(Contact Sheldon at [NHsets@aol.com](mailto:NHsets@aol.com) or 760-419-5450)



## Advertisements

To place an Advertisement, contact Amanda Morgenstern at (800) 875-6633 or via email at [nsda@nsdainc.org](mailto:nsda@nsdainc.org). Our advertising rates are: 1/8 page for \$8/issue (\$30/yr.); 1/4 page for \$15/issue (\$55/yr.); 1/2 page for \$28/issue (\$100/yr.); and full page for \$50 (\$175/yr.).



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## Show Schedule

*If you wish to have us consider listing your show, please send the show name, dates, location and other relevant information, such as table cost for dealers and special hotel rates, to Richard Pederson at [rich@pedersonstamps.com](mailto:rich@pedersonstamps.com). Priority is always given to shows with participating NSDA members. Any show taking out a separate advertisement will always be listed in the show schedule.*

1. ROMPEX in Denver, Colorado  
May 24-26, 2019  
John Q Hammons Trade Center  
Crowne Plaza Hotel  
Denver, CO
2. NAPEX in McLean, Virginia  
June 7-9, 2019  
Hilton McLean Tysons Corner  
7920 Jones Branch Dr.  
McLean, VA 22102
3. APS StampShow in Omaha, Nebraska  
August 1-4, 2019  
CHI Health Center Omaha  
1001 Cass St.  
Omaha, NE 68102
4. MILCOPEX in Milwaukee, Wisconsin  
September 20-22, 2019  
Crowne Plaza Milwaukee Airport

6401 S. 13th St.  
Milwaukee, WI

## Club News & Meetings

1. The Warrenton Stamp & Coin Club meets the first Thursday of every month at 7:00 PM at the Our Savior Lutheran Church on Route 605 (Dumfries Road) in Warrenton, Virginia.
2. The Greer Stamp Club meets monthly in the Taylor's library located at 316 Main Street in Taylor's, South Carolina. Meetings are normally held on the second Saturday of the month. Contact Susan Whitehead via e-mail at [stamphalic@aol.com](mailto:stamphalic@aol.com) for further information.
3. The Asheville Stamp Club meets at 1:30 PM on the third Sunday of each month in the Blue Ridge Room at the Deerfield Episcopal Retirement Community Center, 1617 Hendersonville Road, Asheville, North Carolina.

NSDA Office  
 3643 Private Road 18  
 Pinckneyville, IL 62274-3426  
 www.nsdainc.org  
 Email: nsda@nsdainc.org  
 Toll-free: 800.975.6633  
 Phone: 618.357.5497

*“Dealers  
 Helping  
 Dealers”*

## NSDA Grant Application

Please mail the application and attachments to:  
 NSDA, 3643 Private Road 18, Pinckneyville, IL 62274-3426

### Purpose

This grant is designed to make funding available for furthering and encouraging the pursuit of stamp collecting among youth.

### Application Process

**Eligible Applicant:** Any individual who is involved with stamp collecting and wishes to promote stamp collecting among youth.

**Screening Process:** A grant committee formed of at least three NSDA board members will review applications and recommend a recipient. The board will approve the final recipient.

**Applications Will Include:** The completed application below and any additional information the applicant feels will assist the committee in evaluating the application. Please attach all paperwork and mail with the below form to the NSDA address above.

As of January 10, a Spring Grant is available in the amount of \$275. Application deadline: April 1, 2019. Recipient will be announced April 15, 2019. The next grant will be the Autumn Grant in October 2019.

This \$275 Grant is Made Possible with Donations From our Dealers:

Henry Gitner of Henry Gitner Philatelists

Dick Keiser of DK Enterprises

Dale Smith of Stamp Smith

### Application

Applicant Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

Event/Show/Youth Room/Program where the grant money will be used: \_\_\_\_\_

Description of how and where the grant money will be used. Please add an additional sheet if necessary:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Date of Event/Show/Youth Room/Program: \_\_\_\_\_

Grant money requested by date: \_\_\_\_\_

Name of Event Organizer: \_\_\_\_\_

Phone Number of Event Organizer: \_\_\_\_\_ Event Website: \_\_\_\_\_

*Grants are paid directly to the receiving program.*

### APPLICANT'S STATEMENT

I certify that the information set forth in this Application for the NSDA Grant is true and complete to the best of my knowledge. I understand that, if awarded, falsified statements on this application or failure to furnish all requested information shall be considered sufficient cause for the revocation of awarded funds and recipient shall be required to return any expended funds.

Signature of Applicant \_\_\_\_\_ Date \_\_\_\_\_

# NSDA Membership Application

Mail application to the NSDA Office

Use this form to introduce a new or reinstating member and receive your 2020 membership FREE!



Date: \_\_\_\_\_

Your Name: \_\_\_\_\_  
first name middle initial last name

### Business

Name: \_\_\_\_\_

#### Physical Address (if you have a physical store)

No & Street \_\_\_\_\_

City \_\_\_\_\_ State (prov) \_\_\_\_\_ Zip or Postal Code \_\_\_\_\_

Country \_\_\_\_\_

#### Mailing Address:

No & Street or PO Box \_\_\_\_\_

City \_\_\_\_\_ State (prov) \_\_\_\_\_ Zip or Postal Code \_\_\_\_\_

Country \_\_\_\_\_

Business Phone: \_\_\_\_\_

Business Fax: \_\_\_\_\_

Business Cell: \_\_\_\_\_

Email address: \_\_\_\_\_

Website address: <http://www.>\_\_\_\_\_

Specialties: \_\_\_\_\_

Full Time Dealer     Part Time Dealer

### NSDA requires its members to:

1. Be a Member in good standing in the APS (American Philatelic Society) APS# \_\_\_\_\_

2. Hold a current State Sales Tax License. Please give your local State: \_\_\_\_\_ Retail Sales Tax Lisc. # \_\_\_\_\_

If you are from a state without sales taxes, please provide a license from another state where you collect sales tax.

If you do not have a retail sales tax license, provide a copy of your State or Country business license.

Have you ever been expelled from, censured, or placed on probation by a philatelic organization? Yes or No \_\_\_\_\_

If yes, please attach a separate letter of explanation to this application.

### Philatelic References:

Name \_\_\_\_\_

Phone Number: \_\_\_\_\_

Address: \_\_\_\_\_

Name \_\_\_\_\_

Phone Number: \_\_\_\_\_

Address: \_\_\_\_\_

#### Dues Structure:

Please allow 2-3 weeks for processing. Application is subject to approval by the Board of Directors. Dues are \$75 per year. Initial fee includes \$10 processing fee and pro-rata dues to end of following year.

#### Application during:

Jan - March \$85

April - June \$67

July - Sept. \$123 (includes following year)

Oct - Dec. \$104 (includes following year)

I hereby agree to the CODE OF ETHICS of the National Stamp Dealers Association, its rules and regulations, and bylaws. Enclosed with this application are my dues per the graduated dues structure for the current year. Check is payable to NSDA in US Funds Only. Please attach your business card to this application.

Signature of Applicant: \_\_\_\_\_

Referred by: \_\_\_\_\_ NSDA (Yes/No) \_\_\_\_\_

3643 Private Road 18    Pinckneyville, IL 62274-3426    [www.nsdainc.org](http://www.nsdainc.org)    [nsda@nsdainc.org](mailto:nsda@nsdainc.org)    1-800-875-6633