



NSDA News

Stamps, Stamp Collecting, Covers and Postal History

The Quarterly Publication of the National Stamp Dealers Association

February 2018

Volume IX, Number 1



The USPS-Issued 2016 Star Trek Stamps

National Stamp Dealers Association

"Dealers Helping Dealers"



NSDA News

Table of Contents

My Two Cents Worth.....	3
Letters to the Editor.....	3
President's Corner.....	3
It's What I (Usually Alone) Think.....	4
Dealer Spotlight.....	5
Random Thoughts.....	7
Executive Director's Report.....	8
Treasurer's Report.....	9
News and Announcements.....	9
Advertisements.....	10
Show Schedule.....	11
Club News & Meetings.....	11
Membership Application.....	12
Grant Application.....	13
USPS Rate Chart.....	15

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News Highlights

Turn to page 9 for news and announcements, including the obituary for NSDA member Jacques Schiff.

In This Issue

This quarter's article by Sid Morginstin discusses his thoughts about the Star Trek stamps issued by the USPS in 2016. The Dealer Spotlight, starting on page 5, features colorful NSDA show dealer Wayne Gehret.

Also read Bob Sazama's "Random Thoughts" column, which starts on page 7 and covers several topics including the December APS Dealer Advisory Council's phone conference and Bob's thoughts about the benefits of local one-day shows.

National Stamp Dealers Association

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My Two Cents Worth
Richard Pederson

I was expecting some comments regarding Sid Morginstin’s column pertaining to the demise of Superior Auction and the resulting impact on collectors who had consigned stamps to Superior and had not been paid. Sid had proposed some solutions and I thought that at least one reader would chime in on the topic. Since no one has, I’ll throw in my opinion on the subject.

I completely agree with Sid that it is a problem when a large auction house takes a consigner’s stamps, that may have been accumulated over a lifetime and then, after selling the stamps at auction, files for bankruptcy, leaving the collector with little or nothing. To begin with, in most instances, financial problems don’t just suddenly occur for these auction houses. Most already know they have problems when they accept the consignments and in my opinion it is unethical if not downright malpractice to accept items under such conditions without warning the consigner. I don’t know how to prevent such occurrences, but maybe auction houses, due to the nature of their business, should be rated like financial institutions so that consigners would at least be aware they were taking a risk if they used an auction house with a poor or marginal rating.

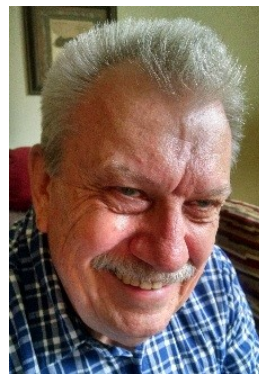
Sid raises the possibility of consigners obtaining an insurance rider on their collectibles policy. To me, this would seem similar to buyer’s title insurance that can protect a buyer against liens filed on a house when the builder goes bankrupt and does not pay the sub-contractors. A possible deterrent to such a

solution might be cost. Not many auction houses have gone under in the manner that Superior did, but there are also a relatively small number of auction firms so I have no idea how the insurance industry would view the risks. It certainly would be interesting to hear what some of our readers think about this problem and how it might be solved.

This edition’s Dealer Spotlight, starting on page 5, features Wayne Gehret. Wayne can be seen at numerous shows and bourses throughout the country and is hard to miss with his usually colorful attire. In his column (page 7), Bob Sazama summarizes the Dealer Advisory Council’s (DAC’s) December phone conference and discusses the possible benefits of moving to more one-day shows/bourses located close to the dealer. Sid Morginstin (page 4) talks about his disappointment in the Star Trek stamps issued by the Postal Service in 2016.

Letters to the Editor

There were no letters to the Editor received in time for inclusion in this edition of *NSDA News*.



President’s Corner
Dick Kostka

Here we are starting off another year. Birmingham, the first APS show this year, is just around the corner. We better enjoy these winter shows while we can because I think that they will be a thing of the past in a few years. Keep your eye on the APS web site to follow what is happening. For this issue, I thought that I would share a few phone calls that come from those who find us via our website. I do get a number of legitimate calls from people that have collections they have put together or inherited from a relative or friend and

they can talk the talk. Usually, they are in need of a referral for disposing of the collection. It is always nice when I can make a referral to a dealer in the client's area. I have heard that some of these collections have turned out well for both dealer and seller. I am always interested in hearing feedback about the referrals, good or not so good.

Our website also brings in some other interesting calls. I did learn, through some of these calls, how easy it is to become an expert in stamp identification after spending just a few hours on the internet. For example, I received a phone call from a fellow in Alaska who told me he was a dumpster diver. On one of his outings, he happened to find a stamp album. After his review of the material, he went online to research his findings. It turned out that his find included 18 of the 100 rarest stamps in the world. It was interesting to discuss how he knew that he had those stamps and how he was able to determine what he had. He was certain because the pictures he saw online matched his stamps. I advised him that he needed an expert's opinion and gave him several to contact. I have not heard back from him, but I also have not seen any of those 18 stamps hit the market. What a find for him though!!

Many of the callers want to send in pictures of their stamps. One individual only had parts of some stamps plus a few complete ones that were so heavily cancelled or stained you couldn't make a guess as to what they were. Other callers had massive amounts of stamps taken from mail they received and some had pages from stamp albums. A good percentage of those people had already gone online and knew for certain they had philatelic rarities.

Does any of this sound familiar. Most of those people who call want to leave you with the impression that they know what they are talking about. One of my favorites is the guy who asks "you know that stamp that has the upside down airplane?" I respond "yes." "My grandfather had one of those but it was used. What would that be worth today?"

It is fun and entertaining to talk to some of these people who call. Let me know if you would like some re-

errals from any of these calls. I will be happy to forward them to you.



It's What I (Usually Alone) Think: U.S. Star Trek Stamps **Sid Morginstin**

[Editor's Note: Sid, an avid Star Trek fan, is at the top left in the picture above.]

I am a STAR TREK fan. Please see the photo above. I continually watch re-runs of the original series, "The Next Generation," and the movies. If "Voyager," "Deep Space Nine," or "Enterprise" were on, I would watch them as well. I call the bedroom a "Regeneration Chamber" and the microwave a "Replicator".

When the USPS issued the STAR WARS stamps, I bought many of them. I told the window clerk that when STAR TREK stamps are issued I would probably buy a pad.

The USPS finally issued four STAR TREK stamps in 2016. After seeing them, I can now state that they were the UGLIEST stamps of 2016. They must have been designed by a Romulan Verule or a Klingon Petak while under the influence of some drug bought at QUARK'S on Deep Space Nine! What are those colored dots all over the stamps (see the issued stamps at the top of the next page)?

I was hoping for stamps depicting The Enterprise NCC 1701 or NCC 1701D (in full glory), or depicting some of the species: Vulcan, Andoran, Cardassian, Terran (us, in case you are wondering), Ferengi, or



my favorite, The Borg. Now that Mr. Spock has gone to VOR TAVOR (the Vulcan's final reward) perhaps he could be depicted? Or how about a phaser or a tricorder?

These stamps and the designer should be shot out of an air lock.

LIVE LONG AND PROSPER

[Editor's Note: This was the second attempt at a Star Trek stamp by the USPS. The first, which was included in the Celebrate the Century series pane issued to commemorate the 1960s, is pictured below.]



Dealer Spotlight Wayne Gehret

My love of stamps began with my father – a more than casual, less than serious collector. I often helped with and contributed to his collection. On a long trip from Pennsylvania to Chicago, I bought a packet of 1000 different world wide and spent the entire thirteen hour journey in the backseat mounting the stamps into his albums. My father was an insurance salesman, a stable, respectable and uninteresting career that I was encouraged to follow. I chose a different direction.

In my late teens, I made the leap from high school to college and also from collector to dealer. While some college students lose roommates to incompatible study habits or to excess partying, I lost mine by crowding him out with stamps. As a young philatelic entrepreneur at Messiah College in Mechanicsburg, Pennsylvania, I bought collections at a well-known auction house. I broke them down into smaller groups, selling them at a nice profit to local collectors and vest-pocketing at the big ASDA shows in New York. To conduct my business, I was the only Messiah student permitted to have a private telephone – everyone else had to use the pay phones in the dormitory hallways. I did well enough financially to marry my lovely wife, Leah, and pay for both of our junior and senior years of college.

The years immediately after college were very successful. The stamp market was booming and my business was growing steadily – retailing and vest-pocketing; gaining knowledge, contacts, and exposure. Booms are usually followed by busts and the philatelic market in the 1980's followed form. Business slowed; then virtually stopped. Individual stamps or collections that earlier would have attracted multiple customers now sat unsold. Like many dealers of the time, I was forced to find employment outside of the stamp world. While continuing to deal part-time, I waited tables at a major hotel and within two years was promoted to Assistant Food and Beverage Manager. But the hospitality industry is conducive to neither quality



Wayne Gehret's booth (Wayne is wearing the green shirt) at the NY 2016 international stamp show.

family life nor trying to grow a part-time business, so after two years of a guaranteed income, I took the plunge back into full time stamp dealing.

It wasn't easy. In fact, it was very difficult. The slow to recover stamp market and some personal issues caused missed credit card payments and the loss of heat in our apartment. But I never lost the desire to make a living dealing in stamps. Slowly, things got better. I would tour stamp shows and shops, seeking singles and mint sheets for which the wholesalers had published "buy" prices. I gained a reputation for dealing in this type of material and collectors and dealers began to seek me out more often than I sought them. In the early 1990's I began taking tables at stamp shows, buying and selling virtually anything philatelic (and occasionally non-philatelic) which I thought could provide a profit.

By the time eBay® came along in the late 1990's, I had

built a significant inventory and I jumped into the online auction scene enthusiastically. This opened an entire new world of outlets for my material. Significantly, many items (such as many modern U.S. commemoratives) that were common to those of us in philately, were new and desirable to those outside our hobby who found them through eBay searches while looking for other things. These other-than-stamp collectors would often bid and pay much more for a stamp than would a knowledgeable philatelist. I launched my own website, *usmintsheets.com*, in 2005, offering mint sheets, discount postage, and stamps for special promotions and events.

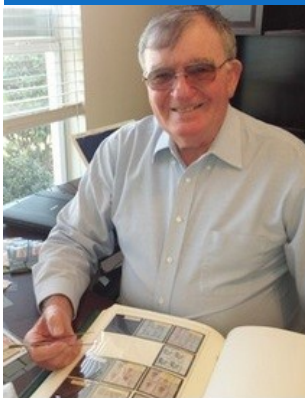
Between eBay sales, website sales, 25 or so stamp shows a year, and other opportunities, I have managed to achieve my goal of making a good living in a hobby I love. I believe I am successful because I have adapted. Some changes are personal and private. Oth-

ers are listed in this article. From vest-pocketing, to shows, to internet sales, I have attempted to embrace and take advantage of the changes taking place in the world and in philately. It has served me well.

“Failure is not fatal, but failure to change might be.”
— John Wooden (UCLA Basketball Coach)

Random Thoughts

Bob Sazama



The second phone conference meeting of the APS’s Dealer Advisory Council (DAC) was held on 3 January 2018. This time many of the DAC members exchanged ideas via E-mail prior to the meeting over the phone. Personally, I find this method of “conferencing” rather

cumbersome, especially with a time limitation of one hour. Although I’m use to teleconferencing from my tenure working for the US Army as a civilian, I want to see the facial expressions and the body language of the people in a conference/meeting setting. Those things are absent from a phone conference.

DAC recommendations will be carried forward to the APS Board at their meeting at the Birmingham show. One of the most apparent realizations (actually something we’ve known all along) is that the APS loses money at its winter stamp show. In fact, seven of the last eight APS winter shows have all lost money. The only exception being an APS profit of \$3,500 for the 2013 show in Louisville, Kentucky. At some shows, the APS lost more than \$30,000. Naturally, this trend cannot be continued – changes must be made.

There was unanimous consensus among the DAC members that the following should be considered:

1. APS to get dealer input before selecting a site for any APS sponsored show.

2. Shows need better publicity in lieu of the fact that the USPS has chosen not to publicize APS shows via a mass mailing.
3. APS shows need a hook to generate or spark attendance at the shows.

Any ideas or your thoughts would be appreciated and taken before the next meeting of the DAC in Birmingham.

One Day Shows

30 years ago, I enjoyed traveling to shows and staying in hotel rooms and eating out. In my early days of stamp shows, many a night was spent in motel rooms that were “cheap.” The towels were threadbare, the carpeted floors worn almost bare, and the continental breakfast consisted of food items ready to be thrown away by the day old bread stores. No more! Additionally, when I was younger, I could and did move my entire inventory in and out of the venue. If the show will not cover the expenses of a nice motel room with a decent breakfast, I chose not to attend or go back. As many of us have already found out, we can sit at home in our PJs drinking coffee in front of our personal Computer and do as much business as we’ve done at a show. AND we get to sleep in our own bed. There is something to be said about the comfort of home.

I’ve already made the decision, like many of us, to cut down on the number of shows we do; however, we know that we still need a show presence to “feel” the market and buy new material. One day shows have worked out well for me, especially those that are within a two hour driving distance of my home.

One day shows allow me to sleep in my own bed. They also contribute to establishing a customer base with folks closer to home. New customers are more likely to deal with someone closer to their home. They are even likely to drive to your house to purchase those items “you never thought about bringing to the show.”

The down side is “lugging” your inventory into and out of the show in a single day, but the costs of dealing are cut considerably. No hotel rooms and few

meals on the road....better for the body at my advanced age.

The major problem is finding these shows since volunteers serve as the backbone needed to organize and hold these one day shows. Volunteers come from stamp clubs. Volunteers, just like dealers, are an aging group. I had four different one day shows scheduled this year. The two that I've attended (Ocala & Port New Richey, Florida) have been great and FUN. Oh, and yes I made money at both shows. And I've slept in my own bed. Again, let me know of any concern you might desire to be taken to the APS's DAC.

See you next time!



**Executive
Director's
Report
Amanda
Morgenstern**

I thank all who've renewed your membership for 2018, but alas, there are still renewals outstanding. Original renewal letters were mailed the week of October 23. Second and final renewal letters were sent the week of January 15th. If you are still unsure if you have renewed, please call me at the NSDA Office, (618)357-5497, or drop me an E-mail at nsda@nsdainc.org. Non-renewals will be taken off the NSDA website 1 March 2018. Also, this edition of the NSDA newsletter will be your last if you do not renew. I encourage you to renew your membership, which, at \$75, is great value. Please see listed below a selection of our benefits. If you aren't taking advantage of these, contact me at the office to learn how!

New Members:

1. E. Caj. Brejtfus, Professional Stamp Experts, Inc., 5965 Harrison Dr #6, Las Vegas, NV 89120; E-Mail: caj@gradingmatters.com; Recruited By: Sheldon Ruckens

Retired Members:

1. Frederick P. Schmitt, Schmitt Investors Ltd., Northport, NY

Passing of Members:

Jacques C. Schiff, Jr. of Hackensack, New Jersey passed on December 20, 2017.

Irving Bayer of Cleveland, Ohio passed in the Summer of 2017.

Member Benefits:

- ◆ Free ad on the NSDA website. View our ads section at: <http://www.nsdainc.org/members/cards.php>
- ◆ Quarterly newsletter where all members are entitled to a free, 25- word ad in each issue.
- ◆ Dealer Specialties on the website. Each dealer who has provided their specialties from the designated list are now listed under these. These specialties provide an additional method of searching for dealers on our website.
- ◆ Opportunity to be referred a collection. Quite regularly inquiries are made over the website for help in disposing of a collection. I research the closest dealers and give these names to the inquirer. Several collections were successfully purchased in 2017 by this method.
- ◆ Membership Directory of all current member details can be obtained by request from the NSDA office. Directories can be delivered via PDF over email or in the post.
- ◆ Free NSDA bags at shows where the NSDA is present.
- ◆ Reduced Rate for Expertising Fees from Professional Stamp Experts. A reduced 4% fee, a \$400 maximum fee & the fastest turnaround possible.
- ◆ Board meetings at both the APS summer and winter shows.
- ◆ Professionalism of our Code of Ethics, subscribed to by all members, establishes trust within the philatelic community, and shows support of the hobby.
- ◆ International Recognition as the NSDA is the US representative for the IFSDA. This extends your membership to a worldwide dealer network.
- ◆ Free classified ads on the NSDA website, an area we view to grow in 2018.

All of the above benefits for just \$75 per year!



Treasurer's Report Michael Ball

The Treasurer's Report will appear in the next edition of *NSDA News*.

News & Announcements

Passing of NSDA Member Jacques Schiff on December 20, 2017. *A life member of NSDA, Jacques Schiff Jr, joined the NSDA when Ed Rosen first formed our organization in 1997. Jacques was still participating in the NSDA until the end; my last letter from him was 30 October 2017. We were working on an ad design for NSDA News. He will certainly be missed here in the NSDA office and in the hobby. – Amanda L. Morgenstern*

Jacques was born and raised in New York City. He was an avid collector at a young age. He started collecting at the age of 5 at the urging of his grandmother, who was trying to engage an active boy. His love of collecting also showed itself in another way. In his early teen years, Jack was a young autograph hound, connecting with hotels and venues to be one of the first to greet the stars. He garnered hundreds of autographs and met everyone from Greta Garbo to Babe Ruth. He was pictured with Margaret O'Brien and a young Natalie Wood in *Life* magazine.

But it was the stamps that took root. He worked at a local stamp store while in high school and then turned collecting into a business, working out of in his parent's apartment on 111th street in NYC. He began to specialize in freaks and errors, and started his own auction house thereafter. He eventually moved his business to NJ in 1979. His most shining moment was

the \$1.00 candle invert discovery, which was widely reported with Jack featured in *Time* magazine. He was also interviewed by Dan Rather during the media storm and carried until current day in his wallet a note written by an employee that read "Jack...hurry it up...you have channel 2 in conference room 1, channel 4 in conference room 2, other reporters waiting outside." He was a life-long fan of the NY rangers, and was the first president of the NY Rangers fan club.

Everyone was so happy to see Jack at the World Stamp Show NY2016 international. He was a stamp professional who educated collectors to be aware of stamps that had tampering, and he was a leading authority on stamp production errors and varieties. He was a positive force for so many in philately.

An end of an era. He will be missed.

[Editor's Note: The above obituary was sent out by the American Stamp Dealers Association (ASDA). I had met Jacque at several APS shows and always found him to be generous in sharing his knowledge and experience. As noted above, he was an expert in the area of errors, freaks, and oddities. He shared much of what he knew in a long-running column in Mekeel's and Stamps magazine.]

Volunteers Needed for Stamps In Your Attic. If you will be attending either the upcoming APS winter show in Birmingham, Alabama, or APS Stamp Show in Columbus, Ohio, please set aside at least an hour or two to volunteer at the Stamps In Your Attic booth sponsored by the NSDA. Contact NSDA President Dick Kostka (brazos@blackfoot.net) or Vice President Bob Sazama (bob@bobsazama.com) for details. The APS winter show runs from the 23rd through the 25th of February and APS StampShow will be the 9th through the 12th of August.

Advertisements


To place an Advertisement, contact Amanda Morgenstern at (800) 875-6633 or via email at nsda@nsdainc.org. Our advertising rates are: 1/8 page for \$8/issue (\$30/yr.); 1/4 page for \$15/issue (\$55/yr.); 1/2 page for \$28/issue (\$100/yr.); and full page for \$50 (\$175/yr.).

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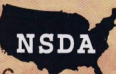
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Show Schedule

If you wish to have us consider listing your show, please send the show name, dates, location and other relevant information, such as table cost for dealers and special hotel rates, to Richard Pederson at rich@pedersonstamps.com. Priority is always given to shows with participating NSDA members. Any show taking out a separate advertisement will always be listed in the show schedule.

1. APS AmeriStamp Expo in Birmingham, Alabama

February 23-25, 2018
Birmingham-Jefferson Convention Complex 2101
Richard Arrington Jr. Blvd.
Birmingham, AL 35203

2. Blueridge Stamp Show in Asheville, NC

April 14-15, 2018
Comfort Suites Inn
890 Brevard Road
Asheville, NC 23219

3. Charlotte Stamp, Cover & Postcard Show in Charlotte, North Carolina

May 5-6, 2018
St. Sarkis Armenian Church
7000 Park Rd.
Charlotte, NC 28210

4. Fairfax Stamp Festival in Fairfax, Virginia

May 19-20, 2018
Elks Lodge
8421 Arlington Blvd.
Fairfax, VA 22301

Club News & Meetings

1. The Warrenton Stamp & Coin Club meets the first Thursday of every month at 7:00 PM at the Our Savior Lutheran Church on Route 605 (Dumfries Road) in Warrenton, Virginia.
2. The Greer Stamp Club meets monthly in the Taylor's library located at 316 Main Street in Taylor's, South Carolina. Meetings are normally held on the second Saturday of the month. Contact Susan Whitehead via e-mail at stam-pahlic@aol.com for further information.
3. The Asheville Stamp Club meets at 1:30 PM on the third Sunday of each month in the Blue Ridge Room at the Deerfield Episcopal Retirement Community Center, 1617 Hendersonville Road, Asheville, North Carolina.

NSDA Membership Application

Mail application to the NSDA Office

Use this form to introduce a new or reinstating member and receive your 2019 membership FREE!*



Date: _____

Your Name: _____
first name middle initial last name

Business

Name: _____

Physical Address (if you have a physical store)

No & Street _____

City _____ State (prov) _____ Zip or Postal Code _____

Country _____

Mailing Address:

No & Street or PO Box _____

City _____ State (prov) _____ Zip or Postal Code _____

Country _____

Business Phone: _____

Business Fax: _____

Business Cell: _____

Email address: _____

Website address: <http://www.> _____

Specialties:

Full Time Dealer Part Time Dealer

NSDA requires its members to:

1. Be a Member in good standing in the APS (American Philatelic Society) APS# _____

2. Hold a current State Sales Tax License. Please give your local State: _____ Retail Sales Tax Lisc. # _____

If you are from a state without sales taxes, please provide a license from another state where you collect sales tax.

If you do not have a retail sales tax license, provide a copy of your State or Country business license.

Have you ever been expelled from, censured, or placed on probation by a philatelic organization? Yes or No _____

If yes, please attach a separate letter of explanation to this application.

Philatelic References:

Name _____

Phone Number: _____

Address: _____

Name _____

Phone Number: _____

Address: _____

Dues Structure:

Please allow 2-3 weeks for processing. Application is subject to approval by the Board of Directors. Dues are \$75/year + a \$10 processing fee for new members (included in the figures below.) If not paid by January 31 late renewals incur a \$25 fee, and will be dropped from rolls/website on March 30 with \$100 owed for the full year ending December 31.

Application during:

Jan - March \$85.00

April - June \$67.00

July - Sept. \$123.00 (includes next year)

Oct - Dec. \$104.00 (includes next year)

I hereby agree to the CODE OF ETHICS of the National Stamp Dealers Association, its rules and regulations, and bylaws. Enclosed with this application are my dues per the graduated dues structure for the current year. Check is payable to NSDA in US Funds Only. Please attach your business card to this application.

Signature of Applicant: _____

Referred by: _____ NSDA (Yes/No) _____

*Only valid once new/reinstating member has paid their dues.

3643 Private Road 18 Pinckneyville, IL 62274-3426 www.nsdainc.org nsda@nsdainc.org 1-800-875-6633



NSDA Office
3643 Private Road 18
Pinckneyville, IL 62274-3426
www.nsdainc.org
Email: nsda@nsdainc.org
Toll-free: 800.875.6623
Phone: 618.257.5497

*“Dealers
Helping
Dealers”*

NSDA Grant Application

Please mail the application and attachments to:
NSDA Office, 3643 Private Road 18, Pinckneyville, IL 62274-3426

Purpose

This grant is designed to make funding available for furthering and encouraging the pursuit of stamp collecting among youth.

Application Process

Eligible Applicant: Any individual who is involved with stamp collecting and wishes to promote stamp collecting among youth.

Screening Process: A grant committee formed of NSDA board members will review applications and choose recipients. The board will approve recipients.

Applications Will Include: The completed application below and any additional information the applicant feels will assist the committee in evaluating the application. Please attach all paperwork and mail with the below form to the NSDA Office address at the left.

Grants are paid directly to the receiving program. As of December 2017, one grant is available in the amount of \$300.00. Application deadline: March 1, 2018. Recipient will be announced March 15, 2018. There may be further grants available in 2018.

This Grant is Made Possible with Donations From: Fred Brafford of FA Stamps, Bob Dumaine of Sam Houston Philatelics, Mark Eastzer of Markest Stamps, Peter Sargent of Peter Sargent Philately, Dale Smith of Stamp Smith, David Wessely of A-One Coverz, and Frank N. Young.

Application

Applicant Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Email: _____ Phone: _____

Event/Show/Youth Room/Program where the grant money will be used:

Description of how and where the grant money will be used. Please add an additional sheet if necessary:

Date of Event/Show/Youth Room/Program: _____

Grant money requested by date: _____

Name of Event Organizer: _____

Phone Number of Event Organizer: _____ Event Website: _____

APPLICANT'S STATEMENT

I certify that the information set forth in this Application for the NSDA Grant is true and complete to the best of my knowledge. I understand that, if awarded, falsified statements on this application or failure to furnish all requested information shall be considered sufficient cause for the revocation of awarded funds and recipient shall be required to return any expended funds.

Signature of Applicant _____

Date _____

Thank You

to members who
generously donated,
making the first
NSDA Youth Grant
possible!

Our Donors:

Fred Brafford of FA Stamps,
Bob Dumaine of Sam Houston Philatelics
Mark Eastzer of Markest Stamps
Peter Sargent of Peter Sargent Philately
Dale Smith of Stamp Smith
David Wessely of A-One Coverz
Frank N. Young



We hope to raise enough for a
second Grant given later in 2018.
Keep the donations coming!
Application for the Youth Grant
can be found toward the end
of this newsletter.

January 21, 2018
US Postal Service Rate Increase

Postal Service	New Rate
First-Class Mail letter (1 oz.)	0.50
First-Class Mail letter (2 oz.)	0.71
First Class Mail letter (3 oz.)	0.92
First Class Mail letter (3.5 oz.)	1.13
First Class - Flats and Large Envelopes (1 oz.)	1.00
First Class - Flats and Large Envelopes (2 oz.)	1.21
First Class - Flats and Large Envelopes (3 oz.)	1.42
First Class - Flats and Large Envelopes (4 oz.)	1.63
First Class - Flats and Large Envelopes (5 oz.)	1.84
Non-Machinable Surcharge	0.21
First Class Mail Parcels (1-4 oz.)	3.50
First Class Mail Parcels (5-8 oz.)	3.75
Priority Mail Flat Rate Envelope	6.70
Registered Mail (Minimum Charge)	11.90
Postcard	0.35
International Postcard (All Countries)	1.15
First-Class Mail International to Canada (1 oz.)	1.15
First-Class Mail International to Canada (2 oz.)	1.15
First-Class Mail International to Canada (3 oz.)	1.61
COUNTRY CODES 3-5* (Asia, Europe, Australia)	
First-Class Mail International (1 oz.)	1.15
First-Class Mail International (2 oz.)	2.13
First-Class Mail International (3 oz.)	3.12
First-Class Mail International (3.5 oz.)	4.11
COUNTRY CODES 6-9* (All other Foreign Countries)	
First-Class Mail International (1 oz.)	1.15
First-Class Mail International (2 oz.)	1.98
First-Class Mail International (3 oz.)	2.81
First-Class Mail International (3.5 oz.)	3.64
Domestic Media Mail – Books, DVD's, etc (1 lb.)	2.56
Domestic Media Mail – Books, DVD's, etc (2 lb.)	3.17
Domestic Media Mail – Books, DVD's, etc (3 lb.)	3.58
Domestic Media Mail – Books, DVD's, etc (4 lb.)	4.19
Domestic Media Mail – Books, DVD's, etc (5 lb.)	4.70
Domestic Media Mail – Books, DVD's, etc (6 lb.)	5.21
Domestic Media Mail – Books, DVD's, etc (7 lb.)	5.72
*Go to pe.usps.com for Country Codes	

This Handy USPS Rate Sheet is provided by: www.topperstamps.com