



NSDA News

Stamps, Stamp Collecting, Covers and Postal History

The Quarterly Publication of the National Stamp Dealers Association

February 2019

Volume X, Number 1



Jim Dempsey at ORCOEXPO in Fullerton, California

National Stamp Dealers Association

"Dealers Helping Dealers"



NSDA News

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NSDA News is a quarterly publication of the National Stamp Dealers Association (NSDA). Normal publication months are February, May, August, and November. All submissions for publication must be received no later than the 15th day of the month preceding the publication date to ensure consideration for inclusion.

Richard A. Pederson, Editor
P.O. Box 662
Clemson, South Carolina 29633
Phone: (703) 626-5599
E-mail: rich@pedersonstamps.com

Address comments to Richard Pederson at rich@pedersonstamps.com or the address above.

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News Highlights

Turn to page 12 for news and announcements, including details about the upcoming, NSDA-sponsored MILCOPEX show.

In This Issue

This quarter's article by Sid Morginstin talks about the declining demand for many earlier Israeli stamp issues. The Dealer Spotlight, starting on page 6, features NSDA dealer and newsletter editor, Richard Pederson.

Also read the article by NSDA Director, Ed Dimmick. Ed recalls memories and facts about current and past shows sponsored by the APS. He also touts the advantages of belonging to and participating in organizations such as NSDA and APS.

National Stamp Dealers Association

NSDA
3643 Private Road 18
Pinckneyville, IL 62274-3426
Phone: (406) 827-1958
Toll Free: (800) 875-6633
nsda@nsdainc.org

President: Sheldon Ruckens
Vice President: Brian Dias
Secretary: Caj Brejtfus
Treasurer: Michael Ball
Executive Director: Amanda Morgenstern
IFSDA Representative: Sebastian Delcampe
Directors: Lynn A. Davidson-Stroh; Edward A. Dimmick; and Jay Smith.
Webmaster: Roy Lingen



My Two Cents Worth
Richard Pederson

This edition of NSDA News is covering news from the final portion of 2018 in addition to the start of 2019. We did not publish at the end of 2018 due to a shortage of content as many of those who contribute, including myself, were extremely busy, which is a good thing. We are publishing the first edition of the year a month early so that we can provide information on the APS AmeriStamp Expo show (see the show schedule on page 18) in which many NSDA members are participating.

There has certainly been a great deal of discussion in recent years about the decline of shows and bourses in most areas of the country. Although I tend to agree with those observations, there are still quite a few well run shows and bourses left that have good attendance and dealer participation. I also believe that shows and bourses play a vital role in maintaining the vitality of the philatelic marketplace. As either a dealer looking to acquire items for my customers or a collector trying to fill gaps in my collection, it is hard to beat the advantages of a show or bourse. You get to inspect the items you are purchasing so there are no surprises, as happens at times when you purchase on-line. You also get to go through the stock of a number of dealers, making comparisons and, possibly, finding a hidden gem that you would have been hard put to locate elsewhere. In addition, you have the advantage of being able to view exhibits and meet with other collectors and dealers. For me, that is a huge plus as I value the social aspect of the hobby and the opportunity to meet new people or engage people that

I only had corresponded with via mail, phone, or E-mail.

Despite being a big proponent of shows and bourses, for personal reasons, including cataract surgery, I had to forgo them the last several months. Therefore I focused my energy on selling on-line. As a result, my on-line business has increased significantly, with the last quarter being one of my best ever. I learned that increasing the number of listings drives up the number of sales even more than I anticipated. With more items in your on-line stores, buyers search for one item and often find something else that interests them. As I increased listings, sales increased at such a rate that I was having a difficult time keeping up as I was selling more than I had time to list. I guess that is a good problem, but it does make me wonder if I should focus more of my energy towards on-line sales and less to shows. I suspect many other dealers are coming to the same conclusion, which is one of the reasons some shows are finding it hard to attract enough dealers. At shows, you are always hoping to find a few customers that will purchase enough to make the show worthwhile so you can turn a reasonable profit after taking into consideration the table costs, travel costs, and show preparation. With on-line sales, you can attract a vast audience of potential customers without incurring those extra costs. Despite this, I still enjoy shows and bourses, both as a dealer and a collector, but I may very well put more emphasis on the on-line sales as that is likely where our future lies if we want to maintain a viable hobby. I can see the time coming when there will only be a few large regional and national shows and virtually all other hobby activity will be conducted on the internet.

In his President's column (see page 4), Sheldon Ruckens talks about the upcoming NSDA-sponsored MILCOPEX show, provides results of the recent NSDA election, discusses member advertising on the website, and tells about the arrangement with Collectibles Insurance Services to offer insurance to NSDA dealer members.

Sid Morginstin's quarterly column (see page 5) talks about how the market for the stamps of Israel has declined over the years. He indicates that, similar to

the situation with U.S. stamps from the late 1930s thru the 1980s, there is much more Israeli material from the years 1951 thru 1988 than there are collectors.

After editing the newsletter for nearly nine years, with the encouragement of our President, Sheldon Ruckens, I have finally decided to feature my own company, Pederson Stamps, in this month's dealer profile (see page 6). I provide a little information about my collecting background and how my business has evolved to the present, after over ten years as a dealer.

This edition of *NSDA News* also includes two articles by Ed Dimmick. The first, appearing on page 10, discusses a "purple ring" found on the back of some sets of Thai semi-postal stamps that were brought to his office. In the second article, starting on page 12, Ed provides a press release discussing the award of the most recent NSDA Youth Grant to the Gold Country Stamp Club's Youth Club, which is located in Grass Valley, California. His article also tells the steps needed to apply for the Spring Youth Grant, which will be awarded in April.

Finally, in her regular Executive Director's Report (see page 10) Amanda Morgenstern points out that members now have the ability to list up to five specialties on the club website. She also provides a complete list of the specialties currently available and tells how to update them.

Letters to the Editor

There were no letters received for inclusion in this quarter's publication.



**President's
Corner
Sheldon
Ruckens**

Another year has passed and I look forward to some exciting changes and new opportunities for NSDA

members. For about 20¢ per day, NSDA provides you membership in two major stamp dealer organizations (NSDA and IFSDA) and is one of the least expensive dealer associations in the world. We are extending the amazing offer to refer a new member in 2019 and receive your 2020 dues free.

I'd like to announce that NSDA members have voted to remain members of IFSDA and welcome Brian Dias as our new vice president, Caj Brejtfus as secretary, and Jay Smith as a board member.

We will be sponsoring MILCOPEX, which will be held in Milwaukee on September 20-22, 2019. Booths are discounted to NSDA members. The bourse chairman is NSDA member Michael Mules of Fox River Stamps.

Have you checked your listing on our website recently to verify your information ?

Each member is allowed to have two classified ads, free of charge, which can repeat or be changed in future issues.

There is also a section that rotates member business cards. If you have not submitted yours, please send it to Amanda Morgenstern at the NSDA office.

We have plans to expand and build traffic to the website and generate leads for those interested in buying collections in their area.

If you are a seller on Delcampe, HipStamp, or eBay, please submit your user name to Amanda, for each site you are on.

If you have questions or would like information on how to get started selling on HipStamp, contact them at justin@hipstamp.com.

There is an offer to NSDA members, from Collectibles Insurance Services, offering insurance coverage including, but not limited to the following: burglary; fire; flood; loss during shipping or in the mail; loss while traveling or attending shows; theft; and natural disasters. See page 19 for further information. When contacting them directly, be certain to identify yourself as an NSDA member.



**It's What I (Usually Alone)
Think: A Philatelist's Wife
Sid Morginstin**

Editor's Note: Sid, an avid Star Trek fan, is at the top left in the picture above. Sid wrote this article several years ago, but it was not published and is still timely. Several minor updates have been made to reflect current postage rates, etc.]

As you may know, I run the NEGEV HOLYLAND AUCTION. This deals in the stamps and postal history of pre-1948 Palestine, Israel, some Arabic, and selected Judaica.

Very often I am offered collections of Israel mint tabs and/or First Day Covers (FDCs). The person showing these to me is either a senior citizen or a son or daughter selling his/her father's collection.

I give the collection a very fast run thru. I then ask if there is someone in the family who might want the collection. Invariably, the answer from the senior citizen is that his/her children or grandchildren are not at all interested. The son/daughter states that they just want the money.

I then go into my explanation. It is prefaced with "Please do not shoot the messenger." Following is an expanded version of my explanation.

When Israel was established in 1948, many American Jews felt that the easiest way to support Israel was to buy its stamps. They did not do this as an investment. Now that they are elderly or have passed on, many of those collections are coming onto the market.

The stamp market is governed by the rules of supply and demand, but heavily skewed to demand. For example, I am sure that you have heard of the upside down airmail (inverted Jenny). At most, there are 100 available. Many collectors want one. One recently sold for about \$200,000. [Editor's Note: One of the finest known copies recently sold at auction for \$1,593,000, including buyer's premium.] There are other stamps where less than five are known to exist, but the value is very low as there are very few collectors interested in them.

We now have an over-saturated market for Israeli material. There are some "better" items that do sell. These include mint tabs from 1948 thru 1951 and from about 1988 to date. Early FDCs with full tabs are also good (but we need to be careful of fraudulent items). Nearly all items from 1951 to about 1988 are practically worthless.

Some years ago, I had to handle an estate of a doctor. Instead of buying two or three or even five of a stamp, he bought 50 or more. For some items, he bought hundreds. I told his son that he would be lucky to get 10 cents on the dollar of what his father spent. I was able to get him about 12 to 13 cents on the dollar.

Even on the "better" items, the price is down. When I was growing up, I told my father that for my birthday I wanted either a mint set of Israel Scott 7 thru 9, with tabs, or nothing. My father listened to me – and bought me NOTHING. I am glad that he did that. At the time, a mint set with tabs cost about \$6,000 to \$7,000. I can now buy such a set for about \$3,000 to \$4,000.

Nearly every United States stamp issued since the Civil War is still good for postage. However, it may be foolish to use some of them. Since 1948 Israel has had five or six currency changes. All existing stamps were devalued and cannot be used for postage. Only stamps from 1988 onwards can be used for postage. However, they are often sold at a deep discount from face value.

We can go to some dealers and buy US discount postage. That is, for \$500 you will get about \$600 worth of postage. Yes, instead of one Forever stamp you might have to use three or four stamps to get to the current first class rate.

At this point, the person is somewhat discouraged. To be nice, I look thru the collection again and point out the better items. If there is something that I can use, and that is not often, I make a fair offer.

I also ask him/her if there is any synagogue or youth group who might want the collection. I also suggest

that they contact another auction house (I mention two that I have dealt with) stating that they might do better there as those auction houses are better equipped to handle collections.

Now, I do not know if there is a similar situation with other collectible areas – philatelic related or otherwise. If there are, please write about them. I am sure that others will be interested.



Dealer Spotlight Pederson Stamps

The owner of Pederson Stamps, Richard Pederson, has been a stamp and cover collector for over 60 years, starting at the age of 7. From the time the philatelic bug bit him as a youth, he has actively pursued his interest in stamps and covers, even during his years in college.

Richard collects all U.S. emissions, including back-of-the-book and postal history, although he is primarily focused on stamps and postal history through the Liberty issue and is actively working on putting together an exhibit related to the Presidential issue of 1938. He also maintains a specialized collection of Allied Military Government (AMG) issues and postal history, collects stamp dealer corner cards and related ephemera, and was previously an officer of the Allied Military Government Collectors' Club (AMGCC).

Richard is the current editor of the *A.M.G. Courier*, the journal of the AMGCC, and also edits *NSDA News*, the newsletter of the National Stamp Dealers Association (NSDA). When time permits, he writes articles for the philatelic press, including *MeKeel's and Stamps*

Magazine, U.S. Stamp News, American Stamp Dealer & Collector, U.S. Specialist, The Prexie Era, Possessions, the A.M.G. Courier, The Philatelic Communicator, Smokey Mountain Philatelist, and NSDA News. For *U.S. Stamp News*, Richard writes a regular series of columns on the U.S. Presidential Series of 1938, also known as the Prexies.

Over the years, Richard has been involved with a number of stamp clubs and societies and is currently a life member of the American Philatelic Society (APS) and the American Association of Philatelic Exhibitors (AAPE). He is also a member of APS Writer's Unit #30, NSDA, American Topical Association (ATA), United States Stamp Society (USSS), United States Philatelic Classics Society (USPCS), Mourning Stamps and Covers Club, AMG Collector's Club, State Revenue Society (SRS), The Perfins Club, United Postal Stationery Society, Asheville Stamp Club, American Numismatic Association (ANA), and the Postal History Society. He enjoys attending stamp shows and bourses, both small and large, as a dealer and collector. Following is a picture of Richard (towards the rear in a blue shirt) evaluating collections at the NSDA-sponsored Stamps In Your Attic booth at an APS StampShow.



Richard started Pederson Stamps in 2008 as a part time business, since he was still owner and operator of an information technology (IT) consulting firm that was a contractor to the Federal Government. Initially, he sold stamps and covers on-line and via mail order. In 2014, soon after selling his IT business and retiring as a full time consultant, Richard decided to become a full time stamp dealer. In addition to expanding his on

-line and mail order business, he started selling at shows to expand his customer base and acquire new material. Following and at the right are pictures of the Pederson Stamps booth at shows in Virginia and North Carolina.



cards, and other collectibles.

Pederson Stamps specializes in twentieth century U. S. stamps and worldwide postal history. The U.S. stock includes a large selection of mint and used stamps, back of the book items, ephemera, and first day covers. In addition, Pederson Stamps maintains a more limited selection of stamps for other countries and stamp issuing entities (current and past) around the world, including United Nations stamps and covers. We also have a limited stock of U.S. coins, sports cards, post

The company website, which is located at www.pedersonstamps.com, includes links to the Pederson Stamps ebay and HipStamp on-line stores, philatelic information and links, Prexie census data, and many of the articles Richard has written for the philatelic press. At the bottom, is a picture showing a portion of the “Stamps” page on the Pederson Stamps website.



The Milwaukee Philatelic Society and the
National Stamp Dealers Association
proudly present...



WISCONSIN'S LARGEST STAMP SHOW

MILCOPEX 2019

September 20, 21, 22, 2019

Friday 10-6 Saturday 10-5 Sunday 10-3

Crowne Plaza Milwaukee Airport, 6401 S. 13th St, Milwaukee, WI

12,000 Square Feet of Dealer and Exhibit Space

40 dealers - 200+ frames of Award Winning Exhibits

Pan-African Stamp Exhibition

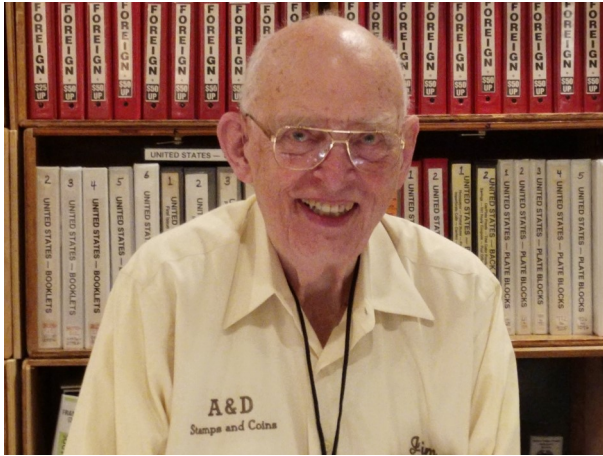
50th Anniversary of the Christmas Philatelic Club

Find out more online - www.MILCOPEX.ORG



Stay Tuned for More
Milcopex 2019 Updates

ORCOEXPO. This edition's front cover pictures Jim Dempsey of A & D Stamps and Coins standing in front of his booth at ORCOEXPO. This page includes other pictures of NSDA dealers at ORCOEXPO, which was held in Fullerton, California on January 11-12, 2019.



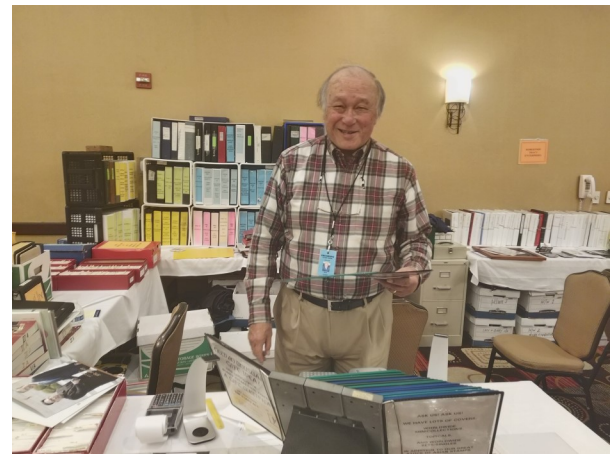
Jim Dempsey



Dave and Audrey Bein



Kurt Harding



Robert Chang



Phil and Pam Vogt



Ron Sobel



The Purple Ring

Ed Dimmick

Some sets of Thai semi-postal scout stamps recently came into my shop for me to purchase. These stamps catalog a significant amount, and Scott warns that there are counterfeits. I needed to check them further. When I turned over some of the sets, to investigate the backs, I noticed ¼ of a purple ring. I wondered what this meant. I'd never seen anything like that before. So I started checking further. Following is what I found.

On January 11, 1918, Thailand issued their first semi-postal stamps. The excess over face value benefited the Red Cross. The set consisted of an overprint on the current definitive set. Counterfeits appeared quickly after the stamps were issued. The Thai postal authorities were not pleased that this happened. They liked the idea of semi-postal stamps with overprints applied to the definitives, and wanted to print more to benefit the scouts. But they wondered how to do so and also prevent counterfeiting of future issues.

What they devised for the next two issues of semi-postal overprints, was to apply a purple ring to the back of the stamps on top of the gum. The ring was placed at the intersection of four stamps, much as cancelled to order (CTO) cancellations are done. The overprint was applied in various sizes and shades of purple, much smaller in size than normal CTO cancellations.

To the consternation of the Thai postal authorities, counterfeits soon appeared for those sets as well. But there was now a way to distinguish the real ones from

the fakes. At least, this was true for mint stamps. When the stamps were used and were soaked off the envelopes, the ring normally disappeared. Genuine used stamps from these first two scout sets, the ones issued in February 1920, need to be authenticated.

In December 1920, the Thai postal authorities issued yet a third set of scout stamps. These did not have a purple ring on the back. There were counterfeits made of these as well, but not many, as were made for the first two issues. Apparently the third overprint was harder to fake. Or maybe the counterfeiters found that the purple ring device had made their fakes of these first two sets easy to spot as fakes, and they either got caught or were discouraged. To be certain that these stamps are legitimate, they also need to be authenticated, although the latter of the below-listed sources of information, for this article, told me he has never seen fakes of the third set.

Sources of information: Bruce Corson, a long-time dealer who is no longer active, and Lawrence Clay, a prominent Scout specialist.



**Executive
Director's
Report
Amanda
Morgenstern**

Thank you to those who have renewed their NSDA membership for 2019! For those who have not renewed, this will be your last newsletter. If you are in question of your renewal status, E-mail me at nsda@nsdainc.org.

On 31 January 2019, those who have not paid will be removed from the NSDA website. You can pay by check to the office or by PayPal to our president, NHsets@aol.com.

Fees after 31 January are raised to \$100.00. If you have any questions, please feel free to contact

me by phone at (618) 357-5497 or by E-mail at nsda@nsdainc.org.

New Members:

1. Hank Bieniecki, Bieniecki Polish Filatelia, LLC, PO Box 649, Edwardsville, IL 62025-0649; Website: www.biistamp.com; Phone: (618) 659-1325; Recruited By: Amanda Morgenstern.

Retired Members:

1. Bob Friedman, Friedman's Cover Corner, Arlington, Texas.
2. William DiPaolo, Christopher/Richard Covers, University Park, Florida.
3. Emery C. Megel, Lots-A-Stamps, William Creek, California.
4. Vance Rightmire, The Right Stamp Company, Austin, Texas.

Resigned:

1. Kyle Nybo, Sandy, Utah.

No Longer a Dealer:

1. David Madeiros, Quality Stamps, Venice, Florida.
2. James Willms, Unicover Corporation, Cheyenne, Wyoming.

Returned Mail:

1. Steve Spoerl, No Limits Stamps, PO Box 8795, Madison, WI 53708.
2. Michael Poe, Michael Poe Enterprises, LLC, PO Box 95652, South Jordan, UT 84905.

Member Benefits: Members have requested the number of specialties listed with their website profile be increased. I have made this increase from 3 (currently) to 5. Please see the specialties list below. Also note that I've added a few categories. You can update your 5 choices by E-mailing me at nsda@nsdainc.org.

Your current chosen specialties will be listed in your 2019 packet, along with this list and your new membership card.

NSDA Member Specialty Selections

You may choose up to 5:

- 5 | Appraisals
- 10 | Approvals
- 15 | Auctions/Online Auctions
- 16 | Booklets
- 20 | Coins/Banknotes
- 25 | Collections
- 26 | Confederate
- 30 | Covers/Postal History
- 35 | Covers/Postal History - US
- 40 | Covers/Postal History - Worldwide
- 45 | Covers/Postal History - FDCs
- 50 | Covers/Postal History - Military/Censored
- 55 | Ephemera
- 56 | Expertizing
- 60 | Literature/Publishing
- 65 | Postcards
- 70 | Stamps - US
- 75 | Stamps - Great Britain and Colonies
- 80 | Stamps - France and Colonies
- 85 | Stamps - Europe and Colonies
- 86 | Stamps - Israel
- 90 | Stamps - Central and South America
- 95 | Stamps - Africa
- 100 | Stamps - Asia
- 101 | Stamps - Middle East
- 102 | Stamps - Scandinavia
- 105 | Stamps - Revenues
- 106 | Stamps - Back of the Book
- 107 | Stamps - Duck Stamps
- 109 | Stamps - Judaica
- 110 | Stamps - Topicals

- 115 | Stamps - Worldwide
- 120 | Stamps - Canada
- 125 | Stamps - Dead Countries
- 126 | Stamps - Errors, Freaks & Oddities
- 130 | Stamps - New Issues
- 131 | Stamps - Mint - US
- 132 | Stamps - Mint - Worldwide
- 135 | United Nations
- 140 | Postage
- 145 | Supplies
- 150 | Stamp Insurance
- 155 | Mixtures and Packets



**Treasurer's
Report
Michael Ball**

The Treasurer's Report will appear in the next edition of NSDA News.

News & Announcements

Rocky Mountain Stamp Show 2019 (ROMPEX 2019). ROMPEX will present the 70th annual Rocky Mountain Stamp Show on May 24-26, 2019 at the John Q Hammons Trade Center in the Crowne Plaza Hotel in Denver, Colorado. Rocky Mountain Stamp Show (RMSS) is an APS "World Series of Philately" qualifying stamp show and features up to 40 national dealers, 10 specialty booths, and 400 frames of exhibits. In line with this year's Latin American theme, ROMPEX will host the Mexico Elmhurst Philatelic Society International, the International Society of Guatemala Collectors, the Nicaragua Study Group, and the Peru Philatelic Study Circle.

Again this year, ROMPEX will host the George Brett Cup award, sponsored by the American Association of Philatelic Exhibitors (AAPE). The George Brett Cup is an invitational competition open to past modern material exhibitors who have won a World Series of Philately (WSP) Grand or Reserve-Grand award.

ROMPEX expects approximately 150 exhibit frames of world-class exhibits, an extensive speaker list, and additional show attendance from accomplished collectors as a result of hosting this competition. As such, the 2019 RMSS show will again be one of the premier stamp shows in the western United States.

Those wishing to attend the show should contact the bourse chairman, Ron Lampo, to receive a registration packet by mail. Ron should also be contacted by those who are unable to attend the Show but desire to place an advertisement in the show program. The information will be sent via E-mail shortly after receipt of the request.

Ron Lampo may be contacted by phone at (720) 771-0841 or via the bourse chair's E-mail address at bourse@rockymountainstampshow.com. For further information about the show, go to the ROMPEX website address at www.rockymountainstampshow.com.

Writing Articles for the NSDA Website. NSDA webmaster, Roy Lingen, has published instructions on how to write articles that members desire to be posted on the NSDA website. Roy's instructions, which are easy to follow, make it simple to add an article to the website and help ensure the consistent formatting and appearance of articles on the website. To see Roy's instructions, just go to the NSDA website at www.nsdainc.org, login to the site, select "Members' Only Menu", and then select "How to write articles for the NSDA site."

NSDA Press Release Ed Dimmick

The National Stamp Dealers' Association (NSDA) announced the winner of their Autumn Youth Grant, the Gold Country Stamp Club's Youth Club, located in Grass Valley, California.

The Autumn Youth Grant (\$125) was made possible by



SUBMITTED PHOTO

Student stamp club volunteers Darrell Davis, left, and Carole Ward sit with a thank-you card given to them from a student who recently left the club.

donations from NSDA dealers Israel Bick of Bick International, Henry Gitner of Henry Gitner Philatelists, Jonathaon Kennedy of Kennedy's Stamps & Coins, and Leland & Tanya Wulff of Wulff Stamps.

For forty years, Gold Country Stamp Club (GCSC) has taken stamps to Grass Valley's Lyman Gilmore Middle School. During the student's 45-minute lunch break, the school has various clubs available for students in Grades 5-8. The stamp club is the only club open to all youth, a great opportunity to introduce kids to stamp collecting.

GCSC has developed a curriculum of sorts for the students. Upon arrival, students receive a packet of ten stamps, five U.S. and five foreign. They also receive a free gift ranging from magazines to literature on stamp-related topics and participate in challenges, like using tongs.

Another table features stamps of various topics, but these cost money. Most are a penny each, but others cost two cents up to ten cents. The most popular stamps picture cats and dogs. Other popular topics are horses, wild animals, baseball, Disney, and triangular shaped stamps. The students are encouraged to say

what their interests are. Fortunately, the GCSC is located near several million stamps that are housed at the Sacramento Philatelic Society. At two cents each, this is a great source for obtaining stamps that meet students' interests. The packets of stamps given to the students on arrival, come from collections that have been donated to the GCSC's Youth Club.

After the students attend a few lunch-time meetings, they are given a binder with several Vario pages, tongs, and are instructed how to keep and display their stamp collection. The most enthusiastic collectors are the fifth graders. By the time students reach seventh and eighth grade, their interests have usually changed.

The lunch-time club meets every two weeks. Previously, there was a core of six volunteers, allowing weekly club meetings, but not this year. The dwindling number of volunteers leaves a large burden with much of it falling on club treasurer, Carole Ward. The GCSC questioned whether to continue, but felt this program was too important to disband, not to mention being popular at the school.

The cost of materials, including purchasing quantities

of cat and dog stamps, mostly comes from membership dues, with a little recouped from sales.

The NSDA Youth Grant will help provide additional materials for the students to further pique their interest.

Applications for the NSDA Spring Youth Grant are now being accepted. Applications can be obtained from the NSDA website, www.nsdainc.org or by E-mailing nsda@nsdainc.org. Spring Youth Grant applications are due April 1, and the winner will be announced on April 15, 2019.

Member Offers

(Submissions to Sheldon at NHsets@aol.com or 760-419-5450)

JOHN DUNN: Any NSDA member can have a FREE 3-month online subscription to U.S. Stamp News Online and/or Mekeel's & STAMPS Online.

We ask in return to be able to send occasional advertising...we would not pass along your information to anyone else.

All we need is name, zip code, and E-mail address.

BRIAN DIAS: Wholesale worldwide New Issues & Year sets. New lists twice a month listed by country AND topics. Standing orders & many older issues available. Our retail website www.BombayStamps.com. Contact me for a password for wholesale pricing. 561-499-7990

Call me to discuss your needs. Up to 10% off your 1st wholesale order up to \$250 (max discount \$25).

CAJ BREJTFUS: PROFESSIONAL STAMP EXPERTS Expertizing Reduced Fee of 4%. \$400 maximum fee and fast turnaround. (20% off) Call with any questions, 702-776-6522.

CLASSIFIED WORD ADS

Additional contact information is on NSDA website www.NSDAinc.org
Each member is allowed (2) listings FREE up to 30 words each + E-mail address.

(Submissions to Sheldon at NHsets@aol.com or 760-419-5450)

AUCTIONS

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If you wish to have us consider listing your show, please send the show name, dates, location and other relevant information, such as table cost for dealers and special hotel rates, to Richard Pederson at rich@pedersonstamps.com. Priority is always given to shows with participating NSDA members. Any show taking out a separate advertisement will always be listed in the show schedule.

1. APS AmeriStamp Expo in Mesa, Arizona

February 15-17, 2019
Mesa Convention Center
263 N Center St
Mesa, AZ 85201

2. ROMPEX in Denver, Colorado

May 24-26, 2019
John Q Hammons Trade Center
Crowne Plaza Hotel
Denver, CO

3. NAPEX in McLean, Virginia

June 7-9, 2019
Hilton McLean Tysons Corner
7920 Jones Branch Dr.
McLean, VA 22102

4. APS StampShow in Omaha, Nebraska

August 1-4, 2019
CHI Health Center Omaha
1001 Cass St.
Omaha, NE 68102

Club News & Meetings

1. The Warrenton Stamp & Coin Club meets the first Thursday of every month at 7:00 PM at the Our Savior Lutheran Church on Route 605 (Dumfries Road) in Warrenton, Virginia.
2. The Greer Stamp Club meets monthly in the Taylor's library located at 316 Main Street in Taylor's, South Carolina. Meetings are normally held on the second Saturday of the month. Contact Susan Whitehead via e-mail at stam-pahlic@aol.com for further information.
3. The Asheville Stamp Club meets at 1:30 PM on the third Sunday of each month in the Blue Ridge Room at the Deerfield Episcopal Retirement Community Center, 1617 Hendersonville Road, Asheville, North Carolina.

NSDA Insurance Provider. Collectibles Insurance Services provides NSDA dealers insurance at a reasonable price, for their stock, whether at home, on the road, or in the mail. Contact them at the address or phone number below to get further information about their services. You can also go to their website at www.CollectInsure.com for more details or to find out how to get a free quote on-line.

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A Full Range of Protection: Our comprehensive coverage includes (but is not limited to): accidental breakage, burglary, fire, flood (except in zones A & V), loss during shipping or in the mail (if coverage elected), loss while traveling or attending shows, theft, natural disasters, and other causes of loss unless specifically excluded from the policy.

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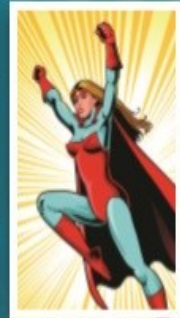
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 Email: nsda@nsdainc.org
 Toll-free: 800.975.6633
 Phone: 618.357.5497

*“Dealers
 Helping
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NSDA Grant Application

Please mail the application and attachments to:
 NSDA, 3643 Private Road 18, Pinckneyville, IL 62274-3426

Purpose

This grant is designed to make funding available for furthering and encouraging the pursuit of stamp collecting among youth.

Application Process

Eligible Applicant: Any individual who is involved with stamp collecting and wishes to promote stamp collecting among youth.

Screening Process: A grant committee formed of at least three NSDA board members will review applications and recommend a recipient. The board will approve the final recipient.

Applications Will Include: The completed application below and any additional information the applicant feels will assist the committee in evaluating the application. Please attach all paperwork and mail with the below form to the NSDA address above.

As of January 10, a Spring Grant is available in the amount of \$275. Application deadline: April 1, 2019. Recipient will be announced April 15, 2019. The next grant will be the Autumn Grant in October 2019.

This \$275 Grant is Made Possible with Donations From our Dealers:

Henry Gitner of Henry Gitner Philatelists
 Dick Keiser of DK Enterprises
 Dale Smith of Stamp Smith

Application

Applicant Name _____

Address _____

City _____ State _____ Zip _____

Email _____ Phone _____

Event/Show/Youth Room/Program where the grant money will be used: _____

Description of how and where the grant money will be used. Please add an additional sheet if necessary:

Date of Event/Show/Youth Room/Program: _____

Grant money requested by date: _____

Name of Event Organizer: _____

Phone Number of Event Organizer: _____ Event Website: _____

Grants are paid directly to the receiving program.

APPLICANT'S STATEMENT

I certify that the information set forth in this Application for the NSDA Grant is true and complete to the best of my knowledge. I understand that, if awarded, falsified statements on this application or failure to furnish all requested information shall be considered sufficient cause for the revocation of awarded funds and recipient shall be required to return any expended funds.

Signature of Applicant _____ Date _____

NSDA Membership Application

Mail application to the NSDA Office

Use this form to introduce a new or reinstating member and receive your 2020 membership FREE!



Date: _____

Your Name: _____
first name middle initial last name

Business

Name: _____

Physical Address (if you have a physical store)

No & Street _____

City _____ State (prov) _____ Zip or Postal Code _____

Country _____

Mailing Address:

No & Street or PO Box _____

City _____ State (prov) _____ Zip or Postal Code _____

Country _____

Business Phone: _____

Business Fax: _____

Business Cell: _____

Email address: _____

Website address: <http://www> _____

Specialties: _____

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NSDA requires its members to:

1. Be a Member in good standing in the APS (American Philatelic Society) APS# _____

2. Hold a current State Sales Tax License. Please give your local State: _____ Retail Sales Tax Lic. # _____

If you are from a state without sales taxes, please provide a license from another state where you collect sales tax.

If you do not have a retail sales tax license, provide a copy of your State or Country business license.

Have you ever been expelled from, censured, or placed on probation by a philatelic organization? Yes or No _____

If yes, please attach a separate letter of explanation to this application.

Philatelic References:

Name _____

Phone Number: _____

Address: _____

Name _____

Phone Number: _____

Address: _____

Dues Structure:

Please allow 2-3 weeks for processing. Application is subject to approval by the Board of Directors. Dues are \$75 per year. Initial fee includes \$10 processing fee and pro-rata dues to end of following year.

Application during:

Jan - March \$85

April - June \$67

July - Sept. \$123 (includes following year)

Oct - Dec. \$104 (includes following year)

I hereby agree to the CODE OF ETHICS of the National Stamp Dealers Association, its rules and regulations, and bylaws. Enclosed with this application are my dues per the graduated dues structure for the current year. Check is payable to NSDA in US Funds Only. Please attach your business card to this application.

Signature of Applicant: _____

Referred by: _____ NSDA (Yes/No) _____

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