



NSDA News

Stamps, Stamp Collecting, Covers and Postal History

The Quarterly Publication of the National Stamp Dealers Association

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Volume IX, Number 3



Featured Member Trish Kaufmann Posing With Hoyer & Ludwig Confederate Stamp Press

National Stamp Dealers Association

"Dealers Helping Dealers"



NSDA News

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NSDA News is a quarterly publication of the National Stamp Dealers Association (NSDA). Normal publication months are February, May, August, and November. All submissions for publication must be received no later than the 15th day of the month preceding the publication date to ensure consideration for inclusion.

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News Highlights

Turn to page 9 for news and announcements, including the obituary for NSDA member Mike Campbell.

In This Issue

This quarter's article by Sid Morginstin talks fondly about how his wife Charyl, who passed away in May, supported his philatelic pursuits. The Dealer Spotlight, starting on page 6, features NSDA dealer Trish Kaufmann.

Also read the column by NSDA President, Sheldon Ruckens. Sheldon recalls memories and facts about current and past shows sponsored by the APS. He also touts the advantages of belonging to and participating in organizations such as NSDA and APS.

National Stamp Dealers Association

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My Two Cents Worth **Richard Pederson**

Why does NSDA have a newsletter? On numerous occasions I have been asked “Who reads the newsletter?” or “How many people read the newsletter?” I can’t provide accurate answers to either of those questions. I imagine our webmaster, Roy Lingen, can tell us how many times the newsletter links have been clicked on our website, but that does not tell the whole story. At times, people click on a menu selection, but don’t actually read what comes up on the screen. There are also instances when a pdf copy of the newsletter is downloaded and passed to others or printed out and shared with others.

A better question to ask is “What is the value of having a newsletter?” That is a question I can answer. First and foremost, it is our primary method for communicating with our membership. It tells us what the organization is doing, who our leadership is, what events the organization is sponsoring or represented at, what is the financial health of the organization, and what are the benefits of membership. It also provides hobby-related articles that keep us abreast of what is happening in the industry that supports or helps to support our livelihood. It tells us about our peers and what has made their businesses successful. It provides free advertising for any member who wishes to avail themselves of the benefit. Lastly, it is a vehicle that members can use to express their opinions, offer advice to fellow members, or write about their experiences as dealers and collectors.

In addition to the many tangible benefits of *NSDA News* described above, there is another benefit that is

more difficult to quantify, but is every bit as valuable. In this digital age, when many collectors are looking to acquire something for their collection, they turn to the internet. A search using Google, Edge, Firefox, or other search engine, could lead to an article you wrote or an advertisement you placed in *NSDA News*. Over the eight years I have edited the newsletter, I have had both potential customers and those wishing to sell collections contact me because they saw an article I wrote in the newsletter related to what they desired to buy or sell. Obviously, these non-members located me by performing an internet search. If I had not written articles for the newsletter, it is likely those individuals would never have found me and, instead, directed their requests elsewhere.

If you agree with the assessment that exposure in *NSDA News* can help you grow your business and learn things that will help you become a better, more knowledgeable dealer, then what are the next steps to take. First, read, or at the very least, scan through each edition of the newsletter when it comes out. Pay special attention to any columns or news items related to your business. Second, make certain that you take advantage of the free advertisements. You can place up to two free classified ads in categories of your choosing. Third, write an article for the newsletter. Not only does that increase the odds of turning up in an internet search, but it also entitles you to a free business card ad in the edition in which the article appears. Tell your customers about the newsletter and NSDA site. If they are not internet savvy, print out a copy of *NSDA News* and give it to them. More exposure for the newsletter and organization can only lead to good things.

In his President’s column, Sheldon Ruckens talks about upcoming APS shows and the benefits of belonging to philatelic organizations such as APS and NSDA.

Sid Morginstin’s quarterly column talks fondly about his wife, Charyl, who passed away recently and had been supportive of his philatelic pursuits throughout their marriage.

This month’s dealer profile is about Patricia Kaufmann. Trish is a well-known dealer in and expert

on Confederate stamps and postal history. She has written for many national philatelic publications and has been a booth holder at numerous major shows.

This edition of *NSDA News* also offers a new feature providing dealer tips. In this quarter's tip, NSDA President, Sheldon Ruckens, shows how using T-Mobile could save money on your phone bills. If you have a tip, whether one of your own, or a commercial offering that might be beneficial to your fellow dealers, please let us know. Send tips to Sheldon at NHsets@aol.com or to the Editor at rich@pedersonstamps.com.

Letters to the Editor

There were no letters received for inclusion in this quarter's publication.



**President's
Corner
Sheldon
Ruckens**

The Columbus APS show was well attended and most dealers seemed happy with their results. I was pleasantly surprised to see a buzz on the show floor that brought back memories for me.

My first APS show was in San Francisco in 1977. I've seen many dealers come and go since then and many changes in the business and collecting interests. The summer shows are usually well attended and interesting. The investment boom that existed in stamps decades ago has been replaced by true collectors.

The 2019 APS summer show will be held in Omaha, Nebraska on August 1st thru 4th. I look forward to being there and hope there will be a level of activity similar to Columbus. The final winter show run by the APS will be held in Mesa, Arizona (Phoenix area) on Feb 15-17, 2019. This will be a joint show with

ARIPEX.

APS is looking to have an affiliation with other winter/spring shows in future years and are saying that they will no longer be running their own separate show at that time of year. The summer shows will continue as they have since 1886 (held in New York). Think about the number of worldwide stamps that existed then compared to today; the U.S. Columbian series had not even been issued yet!

Other interesting facts about the APS annual show are that there was no show held in 1943 due to WW II, the 1963 show was held in Mexico City, and the 1970 show was in Honolulu.

I've been a member of the APS for 35 years and appreciate what they do for the hobby. When the subject comes up about why one should belong to an organization, whether it be NSDA, APS, or any other organization, I think the simple answer is for recognition and support for what the organization does; of course there are many other benefits.

There are some people who will never belong to any organization and others who will belong to as many as they can.

When the first question people ask me is "What is the organization going to do for me?," I am happy to have a discussion about the merits of belonging to NSDA.

Many years ago, I was asked the question: "What if a fabulous meal was prepared and put in front of me?" I said that I would enjoy eating it. It was then explained to me that I would have to take the initiative to pick up the knife and fork to accomplish my goal. They weren't going to feed me. I hope that you get the point.

As a member of any organization, you have the choice of being a silent member, being an active member, or being somewhere in between. I encourage you to use your membership logo on business cards, letterheads, ads, email signatures, etc. to let others know what your affiliations are. Let customers be aware that they can have a level of comfort knowing that they can file a complaint with NSDA if they have any problems in dealing with you. Used properly, this can make you stand out compared to other dealers who cannot offer

similar assurances.

Over the years, I have had collectors tell me that they chose dealing with one dealer over another due to their memberships in organizations. It's not just about price. I have had dealers (who could use some credibility and help) tell me that everyone knows who they are, so they don't need to belong to any organizations.

True professionals understand the benefits of belonging to recognized organizations. Our budget and financial information is not hidden like other organizations. Anyone can see our income and budget and any member is welcome to question our expenses. Our dues remain at \$75 per year and dealers from anywhere in the world are welcome to join. If you refer a new member this year, your 2019 dues will be waived

I'm still looking for more benefits for members and ways to help you succeed. If you have something special to offer other members, please let me know. Watch for upcoming announcements. If there is something that you would like to see the organization do, please contact me directly at NHsets@aol.com.



It's What I (Usually Alone) Think: A Philatelist's Wife Sid Morginstin

Editor's Note: Sid, an avid Star Trek fan, is at the top left in the picture above.]

As some of you may already know, my wife Charyl passed away on May 6th. Her funeral was on what would have been her 65th birthday, May 8th.

Charyl was a true philatelist's wife.

We met at a Jewish singles dance in Philadelphia. Charyl called me for our first date. We went to see a Star Wars movie, "MAY THE FORCE BE WITH YOU!"

One time we went on a canoe trip with the company I was working for at the time. Somehow, the canoe got swamped. I had to rescue Charyl. I then figured that, since I saved her, maybe I should marry her.

Before signing the marriage contract, I made her to sign an application to join the American Philatelic Society (APS).

Charyl would always accompany me to stamp shows. Her first show was NOJEX. She quickly volunteered, or was volunteered, to help out.

Charyl helped me mount and dis-mount my exhibits. She looked at dealer's tables for material for my collection. For a while, she collected herself: sea shells and Lincoln.

When I decided to become a stamp dealer, she was very supportive. Charyl helped me run my table or booth at stamp shows, acted as a GO-FOR, and she even ran the table or booth when I needed a break. At home, she helped with the various mailings – either labelling or stuffing.

At one show, we had to be at a special dinner right after the show closed for the day. She went to the hotel room and had a change of clothing ready for me.

Charyl was most helpful at the New York 2016 International show at the Javits Center in New York. I could not have done that eight day show without her.

Before she got sick, Charyl's brownies were a hit at my table or booth. They increased sales quite a bit. The more a client bought, the more brownies they got. I always joked that she put in a secret ingredient. Now that we may have legal marijuana in New Jersey, perhaps I can use that secret ingredient in some brownies (like I did in college).

Charyl put up with my taking over the dining room. I used it for storage and to sort collections. I always said that as the furniture came from my parent's house after they passed away, she had no choice in the mat-

ter. In reality, she did. She also let me use the living room as a staging area for loading and unloading the van for shows.

Everyone looked forward to seeing her. Charyl often brought along gifts for other dealers and the show committee.

When I was doing my research and writing, she made sure that I was not disturbed. All in all, Charyl was an integral part of my philatelic life. I will miss her.

Dealer Spotlight

Patricia Kaufmann



Patricia "Trish" Kaufmann was introduced to Confederate postal history in 1965 and quickly became engrossed in exhibiting, writing and research on the subject. She served as co-editor and editor of *The Confederate Philatelist* (CP), official publication of the Confederate Stamp Alliance (CSA), from 1970-1987.

Trish is a Past President of the CSA, the first woman to ever hold that position. In 1985, she became the first woman and the youngest person bestowed the permanent honorary title of "General" in the CSA and has won their Haydn Myer Award, for service to the Alliance, a record three times in addition to winning the August Dietz Award for research and writing three times. Trish was an active member of the CSA Authentication Service from 1996-2014, serving as the Recording Secretary from July 1996 through November 2007. She was voted Emeritus Status to the com-

mittee and still serves as an outside consultant. She has also won numerous exhibitor awards including Grand and Reserve Grand Awards in national philatelic competitions with both her Confederate and Classic Valentine exhibits.

2017 was a banner year for awards, among which included Trish's induction into the philatelic Writers' Hall of Fame in Writers' Unit 30 of the American Philatelic Society (APS), recognition as Distinguished Philatelist of the Year at the APS Summer Seminar, winning the Helbock Prize for the best article in the 2016 volume of *La Posta*, being a co-winner of the best article in the 2016 *Confederate Philatelist*, and receiving a Large Vermeil in the literature competition at APS StampShow 2017 along with Steve Roth and Frank Crown for co-authoring *The Springfield Facsimiles of Confederate Postage Stamps*.

In April 2016, at St. Louis Stamp Expo, Trish was presented the prestigious Elizabeth Pope Award for Lifetime Contributions to Philately. The prior evening, she won the CP (*Confederate Philatelist*) Writers' Award for the best article in 2015.

In June 2016, members of the APS elected Trish, among a slate of three candidates, to a 2016-19 term on the Board of Vice Presidents. In December 2016, she was also named to the Council of Postal Collectors. In addition, she serves on six APS committees and Chairs the APS Dealer Advisory Council (DAC).

Trish was a section editor of *The Confederate Stampless Cover Catalog* as well as a contributor to the 1986 *New Dietz Confederate States Catalog* and annual updates of the *Scott Specialized Catalogue*. She has written hundreds of philatelic research articles, primarily on Confederate postal history, for *The American Philatelist*, *The Congress Book*, *Smithsonian Magazine*, *Way Markings*, *The Confederate Philatelist*, *La Posta*, *The SPA Journal*, and other publications.

Since January 2007, Trish has written a monthly column entitled "The Confederate Post" for *The American Stamp Dealer & Collector* and serves as an Associate Editor. She also regularly writes for the *Confederate Philatelist* and serves as an associate/contributing editor and is a regular columnist for *La Posta* and *Kelleher's Stamp Collectors Connection*.

Society affiliations include life memberships in the APS, CSA, U.S. Philatelic Classics Society, and the American Philatelic Research Library, of which she is also a patron. She is also a member of the American Stamp Dealers Association, Collectors Club of New York, Fellow of the Royal Philatelic Society of London, and belongs to numerous other collector and dealer organizations. Trish served on the board of directors as the first female member of the American Philatelic Research Library from 1983-89, the Society of Philatelic Americans (also Publicity Director and Advertising thru 1973), the Virginia Postal History Society, NAPEX, and the World Stamp Expo Advisory Board to the U.S. Postal Service. She is also a financial supporter of the APS Young Philatelic Leaders Fellowship program.

Trish was on the CSA Postmaster Provisional Revision Committee working with the publishers of the Scott Catalogue to revise this important section of Scott, as well as serving in a similar capacity revising the Confederate section of the Minkus Catalogue. She works regularly with the Scott Catalogue editors to maintain the Confederate sections of Volume I and the Scott Specialized Catalogue.

It was Trish's definitive research on the 3-cent 1861 Postmaster Provisionals, published jointly in both the 1984 and 2000 *American Philatelist* and *The Confederate Philatelist*, that resulted in an entirely new Confederate section in the 2000 Scott Specialized Catalogue, as well as the CSA Catalog. Her research was a 16-year project, which ultimately disproved the misconceptions of over a century of prior catalog listings - both U.S. and Confederate. Her article, dedicated solely to the Madison C.H., Florida 3-cent postmaster provisionals, is reproduced with full color illustrations on her Web site. She has also given numerous presentations on the Madison project over the years.

In 1973, Trish was hired by John Kaufmann as his first employee and, together with him, formed the Washington, D.C. philatelic auction house of John W. Kaufmann, Inc. where she served as Vice-President until John's death in 1988 when she took over as President. John and Trish were married in 1975.

Trish was one of the first female auctioneers in the

country, calling her first sale in 1973, and served as office manager as well as auction describer. She closed the business in 1989 when she began working as a consultant for Stephen J. Osborne, a dealer in the United Kingdom. In September 2000, Osborne moved his business back to England and Trish decided to narrow her philatelic niche to Confederates only.

With 50 years of philatelic experience, Trish works as a professional philatelist and holds the premier Confederate retail stock in the country. She was qualified as a philatelic expert witness in 2003 and is available for court testimony in the fields of Confederate States stamps and postal history, as well as appraisals. Trish takes her retail stock on the road a few times a year and can be found with a bourse table at the two yearly Confederate Stamp Alliance conventions, the American Philatelic Society annual convention, which moves around the country, as well as at her old stomping grounds at NAPEX in the Washington, DC, area every June.

On a personal level, Trish was happily remarried in 1992 to Capt. Darryl Boyer. For fifteen seasons, together they ran a wreck diving charter boat, *Surface Interval*, from 1991 through 2005. The sale of their boat in December 2005 gave Trish the opportunity to expand her philatelic sales department. Darryl and Trish met while diving off the Mid-Atlantic coast of Virginia in 1990 while she was training to become a SCUBA instructor and he was looking for a dive boat to buy.

Although no longer an active Rotarian, she was the first woman elected to the Princess Anne, Maryland Rotary Club in 1990. Trish is also very involved in her calling to Reformation Lutheran Church in Milford, Delaware, where she created and maintained the church website for 17 years before relinquishing that job in 2013. She also enjoys lifting her voice in praise as a tenor in the chancel choir.

[Editor's Note: Most of the information for this article, including the cover picture, was taken directly from Trish Kaufmann's website at www.trishkaufmann.com. Some edits have been made for style purposes and to slightly shorten the article.]



**Executive
Director's
Report
Amanda
Morgenstern**

Columbus was a great show for the NSDA; registering five new and reinstated members. Thank you to those who have worked to get new the members!

Our membership goal for 2017 was 10, and we all worked hard and beat it! Our goal for 2018 is 16 new or reinstated members; currently we stand at 11. You too can receive your 2019 membership free by signing up a new member or a reinstating member.

If you have any questions, please feel free to contact me by phone at the office, 618-357-5497, or by E-mail at nsda@nsdainc.org.

New Members:

1. Gary Greenberg, US Stamp Shop, PO Box 71213, Phoenix, AZ 85050; E-Mail: usstampshop@aol.com; Phone: (602) 672-5156; Recruited By: Ed Dimmick.
2. Brad L. Houser, Village Stamp & Coin, 115 N Main St, Zionsville, IN 46077; E-Mail: bradlhouser@aol.com; Phones: (317) 733-1242 and (317) 345-5214; Recruited By: Sheldon Ruckens.
3. Michael C. Mules, Fox River Stamps, PO Box 6, Salem, WI 53168-0006; E-Mail: foxriverstamps@gmail.com; Phone: (414) 234-9867; Website: www.foxriverstamps.com; Recruited By: Lynn Davidson-Stroh.
4. Kurt H. Schau, K.H. Philatelics, Inc, PO Box 659, Petaluma, CA 94953; E-Mail: kurtschau@comcast.net; Phone: (707) 347-6343; Recruited By: Sheldon Ruckens.
5. Mark C. Rosenberg, Hip eCommerce, 8241 Whispering Glen Lane, Raleigh, NC 27614; E-Mail: mark@hipcommerce.com; Phones: (919) 375-8159 and (317) 345-5214; Recruited By: Shel-

don Ruckens.

6. Sergio F. Sismondo, The Classic Collector, PO Box 10035, Syracuse, NY 13290-3301; Phone: (315) 422-2331; Website: www.sismondostamps.com; Recruited By: Sheldon Ruckens.

Reinstated Members:

1. George & Diane Papandreou, Papandreou Philatelics, PO Box 873, Belleville, MI 48112; E-Mail: gpapand@aol.com; Phone: (734) 740-4273; Recruited By: Sheldon Ruckens.

Passing of Members:

1. Robert M. "Mike" Campbell, Fireside Stamp Co, 454 East Camino Real, Sunnyvale, CA 94087.



**Treasurer's
Report
Michael Ball**

Nothing much to write home about this quarter. A few new members came in and we incurred some standard expected expenses. It is my understanding that Sheldon Ruckens garnered quite a few new members at the show. It was an amazing show in Columbus and the dealers who signed up were happy.

Treasurer's Report as of 8/15/2018

Current Bank Balance	\$8,112.26
Receivables	\$0.00
Liabilities	\$0.00
Total Assets	\$8,112.26
Outflow since 4/19/2018	
Exec. Dir. Office	\$306.09
Web Maintenance for 1 Year	\$770.00
Director's Insurance	\$437.00
Telephone Toll Free Line	\$33.15
Total Expenditures	\$1,546.24
Income since 4/19/2018	
Dues and Donations	\$190.00
Total Income	\$190.00

News & Announcements

[Editor's Note: The obituary information for Mike Campbell was provided by Sheldon Ruckens.]

Passing of NSDA Member Robert 'Mike' Campbell.

Born in Salinas in 1939, Mike collected stamps as a child, a popular hobby at the time.

While attending college at Berkeley to become a ceramics engineer, Mike discovered he could make money by selling stamps to other students who were collectors.

After starting a career in engineering and getting laid off, Mike used his unemployment funds to start a stamp business. In the mid-1960's, Fireside Stamps opened a store in Oakland, California with partners whom Mike eventually bought out. After 20 years in Oakland, the store relocated to Sunnyvale where Mike spent the next 34 years at two different locations, for a total of 54 continuous years with a stamp store.

Although his health was failing the past several years, he had no plans to retire.

In 1975 Mike met Julie. They married in 1976 and spent their honeymoon at the Interphil Stampshow in Philadelphia. It was a stamp dealer's dream honeymoon!! They found their way to Barbados after the show.

Mike had a booth at Westpex for over 40 years and was a longtime member of both NSDA & ASDA as well as being a good family man. He had a great memory and several fellow students that he sold stamps to at Berkeley remained customers throughout the years.

His personal collection centered around the New Zealand 1d red stamp picturing the kiwi bird and cabbage palm.

He lived his dream of being a stamp dealer with his amazing wife Julie at his side for over 42 years. She kept the store tidy and tried to provide a voice of reason to a stamp dealer; I think you know what I mean.

I had many dealings with Mike over 40 years and never had any problems or misunderstandings.

It was always a treat to hear Julie's laugh in the back-

ground as she put up with the 'stamp dealer mentality.'

Mike passed away at home on June 17th and will be missed by many.

HipStamp joins NSDA. HipStamp's Online Marketplace has joined NSDA and is offering to help members navigate their website at www.hipstamp.com to create store or auction listings.

Dealers can open an on-line store for as little as \$5 a month and list up to 10,000 items. There are no listing fees and low final value fees.

HipStamp has forums to communicate with buyers and other sellers and over 100,000 collectors are registered on the site.

The support team is dedicated to helping you and HipStamp tutorials are available on You Tube. E-mail justin@hipstamp.com with any questions.

Free Show and Dealer Listings. The website www.iStampShows.com lists stamp shows around the country. It is FREE to list a show. If you have plans to attend a show and it is not listed there, let your show promoter know.

This site also offers FREE listings for dealers with a good keyword search. You may already be listed there OR can add/update your information for FREE.

Dealer Tips— Saving On Your Phone Bill Sheldon Ruckens

[Editor's Note: This column provides ideas that dealers can consider to assist in efficiently running their businesses. It may include offers from commercial organizations that might be of benefit to NSDA members. NSDA does not endorse any of these organizations or their offerings.]

Are you looking to save money on your cell phone bill? T-Mobile offers a special plan for anyone over 55. 2 lines for \$70 monthly (\$35 per line). Taxes & fees included. Only 1 person needs to be 55+ and you can share with family or friends. They also have a 4 line plan for \$120 a month (\$30 per line)

On their website click on PLANS. Scroll down to UNLIMITED 55+

T-Mobile (and AT&T) uses GSM technology. Sprint and Verizon use CDMA technology. You can do a web search to understand the difference between the two technologies.

The T-Mobile plan offers the following benefits:

- ◆ Unlimited talk, text, and data.
- ◆ T-Mobile Tuesdays. Get awesome deals every week—just for being a customer.
- ◆ Taxes & fees included. No surprise fees on your monthly plan bill.
- ◆ Texting & data abroad In 210+ countries and destinations.
- ◆ Stream unlimited entertainment. Video at DVD-quality, 480p.
- ◆ In-flight texting + 1 hour of data. On Gogo®-enabled flights to, from, or within the U.S.
- ◆ Unlimited in Mexico & Canada. Talk, text, and up to 5GB of 4G LTE data.

Member Offers

(Submissions to Sheldon at NHsets@aol.com or 760-419-5450)

JOHN DUNN: Any NSDA member can have a FREE 3-month online subscription to U.S. Stamp News Online and/or Mekeel's & STAMPS Online.

We ask in return to be able to send occasional advertising...we would not pass along your information to anyone else.

All we need is name, zip code, and E-mail address.

BRIAN DIAS: Wholesale worldwide New Issues & Year sets. New lists twice a month listed by country AND topics. Standing orders & many older issues available. Our retail website www.BombayStamps.com. Contact me for a password for wholesale pricing. 561-499-7990

Call me to discuss your needs. Up to 10% off your 1st wholesale order up to \$250 (max discount \$25).

CLASSIFIED WORD ADS

Additional contact info is on NSDA website www.NSDAinc.org

Each member is allowed (2) listings FREE up to 30 words each + E-mail address.

(Submissions to Sheldon at NHsets@aol.com or 760-419-5450)

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WEST COAST BUYERS of worldwide lots, collections, accumulations, dealer stocks. No lot too large! Referral fees paid. Glen Tjia, 714-963-3257, QualityPhilatelics@earthlink.net.

SELLING? We've been around for over 30 years in this business...and there's a great reason why. We will compete vigorously for your collectibles! And our offer to you will be high. Mark Eastzer, 516-599-7959, markest@optonline.net.

SOUTHERN CALIFORNIA BUYER. Appraisals & offers at your home or bank. Over 40 years experience. Stephen Pattillo, 888-995-0548.

CONFEDERATES

US CONFEDERATE STATES Stamps & Postal History since 1973. BUY & SELL. Full stock at www.trishkaufmann.com. Contact me for dealer discount. Patricia (Trish) Kaufmann, 302-422-2656, trishkauf@comcast.net.

EAST EUROPE

Yugoslavia and all former Republics of Yugoslavia, all periods. Mint sets & S/S. Want lists filled (Scott OR Michel numbers). Miljoe Chastven, balkanstamp@gmail.com.

EXPERTIZING

Professional Stamp Experts *NSDA MEMBERS* 4% Fee. Fast service. Call for details. Respected certificates of authenticity. Industry leader in grading. www.psestamp.com. Caj Brejtfus, 702-776-6522, caj@gradingmatters.com.

EXCHANGE

Worldwide wholesale MINT NH sets. Exchange on equal catalog value basis. Trade excess inventory/sets in quantity for same catalog value. Agree by lists in advance. Call to discuss. Sheldon Ruckens, 760-419-5450, NHsets@aol.com.

ISRAEL

ISRAEL 1948-date. Want lists filled. Discounts to dealers. Call to discuss. Hy Cohen, 561-347-0613, hyco44@bellsouth.net.

NEW ISSUES

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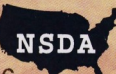
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If you wish to have us consider listing your show, please send the show name, dates, location and other relevant information, such as table cost for dealers and special hotel rates, to Richard Pederson at rich@pedersonstamps.com. Priority is always given to shows with participating NSDA members. Any show taking out a separate advertisement will always be listed in the show schedule.

1. Fairfax Stamp Festival in Fairfax, Virginia

September 29-30, 2018
Elks Lodge
8421 Arlington Blvd.
Fairfax, VA 22301

2. Charlotte Stamp, Cover & Postcard Show

November 3-4, 2018
Sarkis Armenian Church
7000 Park Road
Charlotte, NC

3. APS AmeriStamp Expo in Mesa, Arizona

July 28-29, 2018
Mesa Convention Center,
263 N Center St
Mesa, AZ 85201

4. APS StampShow in Omaha, Nebraska

August 1-4, 2019

Club News & Meetings

1. The Warrenton Stamp & Coin Club meets the first Thursday of every month at 7:00 PM at the Our Savior Lutheran Church on Route 605 (Dumfries Road) in Warrenton, Virginia.
2. The Greer Stamp Club meets monthly in the Taylor's library located at 316 Main Street in Taylor's, South Carolina. Meetings are normally held on the second Saturday of the month. Contact Susan Whitehead via e-mail at stam-pahlic@aol.com for further information.
3. The Asheville Stamp Club meets at 1:30 PM on the third Sunday of each month in the Blue Ridge Room at the Deerfield Episcopal Retirement Community Center, 1617 Hendersonville Road, Asheville, North Carolina.

NSDA Membership Application

Mail application to the NSDA Office

Use this form to introduce a new or reinstating member and receive your 2019 membership FREE!*



Date: _____

Your Name: _____
first name middle initial last name

Business

Name: _____

Physical Address (if you have a physical store)

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NSDA requires its members to:

1. Be a Member in good standing in the APS (American Philatelic Society) APS# _____

2. Hold a current State Sales Tax License. Please give your local State: _____ Retail Sales Tax Lisc. # _____

If you are from a state without sales taxes, please provide a license from another state where you collect sales tax.

If you do not have a retail sales tax license, provide a copy of your State or Country business license.

Have you ever been expelled from, censured, or placed on probation by a philatelic organization? Yes or No _____

If yes, please attach a separate letter of explanation to this application.

Philatelic References:

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Dues Structure:

Please allow 2-3 weeks for processing. Application is subject to approval by the Board of Directors. Dues are \$75/year + a \$10 processing fee for new members (included in the figures below.) If not paid by January 31 late renewals incur a \$25 fee, and will be dropped from rolls/website on March 30 with \$100 owed for the full year ending December 31.

Application during:

Jan - March \$85.00

April - June \$67.00

July - Sept. \$123.00 (includes next year)

Oct - Dec. \$104.00 (includes next year)

I hereby agree to the CODE OF ETHICS of the National Stamp Dealers Association, its rules and regulations, and bylaws. Enclosed with this application are my dues per the graduated dues structure for the current year. Check is payable to NSDA in US Funds Only. Please attach your business card to this application.

Signature of Applicant: _____

Referred by: _____ NSDA (Yes/No) _____

*Only valid once new/reinstating member has paid their dues.

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